# CollegeChoiceAdvisor



Invest in what matters most.

# Kids dream about their future. Your Advisor can help plan for it.

What will your children – or grandchildren – be when they grow up? Over the years, their answers may change.

What's not changing: the fact that more and more jobs will require a college degree. By the year 2020, 65% of U.S. jobs will demand a post-secondary education – up from 28% in 1973.<sup>1</sup>

CollegeChoice Advisor 529, sponsored by the state of Indiana, is a simple, tax-smart way to help you save for your children's (or grandchildren's) post-secondary education. Together with your Advisor, you can invest your money in a broad range of investment options. Later, you can make withdrawals tax-free to pay for qualified higher education costs like tuition, room and board, computers and supplies at any eligible two- or four-year college, university, or trade school.<sup>2</sup>

Plus, you can still qualify for financial aid – no matter how much you save.

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# What makes CollegeChoice Advisor 529 different?

Unlike traditional savings vehicles, the Plan can help your college savings grow tax-deferred through an investment strategy tailored to your time horizon, risk tolerance and comfort level.

# STATE TAX CREDIT FOR INDIANA RESIDENTS

- Indiana residents can receive a state tax credit equal to 20% of contributions into the account, up to \$1,000 a year.<sup>3</sup>
- Withdrawals for qualified expenses, including computers, are tax-free.
- Make automatic contributions with as little as \$25.

# It's never too early ...

Early and regular savings to a CollegeChoice Advisor 529 can potentially add up.

# ... Or too late.

If your time horizon is short, saving today can still help boost your savings through the power of compounding.

<sup>1</sup>Georgetown University Public Policy Institute, *Job Growth and Education Requirements Through 2020*, June 27, 2013.

<sup>2</sup>Earnings on non-qualified withdrawals are subject to federal income tax and may be subject to a 10% federal penalty tax, as well as state and local income taxes. The availability of tax or other benefits may be contingent on meeting other requirements.

<sup>3</sup>This credit may be subject to recapture from the account owner (not the contributor) in certain circumstances, such as a rollover to another state's 529 plan, a non-qualified withdrawal, or a withdrawal for K-12 tuition expenses at a school outside of Indiana. Please note that, effective January 1, 2010, the Indiana state income tax credit will no longer apply to rollovers from another state's qualified tuition program or to transfers from the Upromise service into a CollegeChoice Advisor account. All other contributions will continue to be eligible for the tax credit to the extent previously allowable.

# The amazing power of compounding and tax-deferred growth.

With the CollegeChoice Advisor 529, your savings can grow tax-deferred. That means:

- you pay NO federal or state taxes on your earnings while your money remains in your account
- your returns can potentially earn even more returns that's the power of compounding!

At the end of the day, this means you can possibly accumulate more than if you had invested the same amount in a taxable account.



If you open a 529 account with an initial investment of \$2,500 and contributed \$200 every month for 18 years, there could be over \$9,156 more for a qualified withdrawal than the same investment in a taxable account.<sup>2</sup>

Assumptions: \$2,500 initial investment with subsequent monthly investments of \$200 for a period of 18 years; annual rate of return on investment of 5% and no funds withdrawn during the time period specified; taxpayer has a 24% Federal income tax rate for all options at the time of contributions and distribution. This hypothetical is for illustrative purposes only. It does not reflect an actual investment in any particular 529 plan or any taxes payable upon distribution. Actual investment returns may be higher or lower than those shown.



# CollegeChoice Advisor 529 highlights

#### Anyone can save

There is no income limit to participate.

# Low minimums to open

Establish an account with as little as \$25, and make monthly automatic contributions of just \$25 or more.

# High account maximums

More than one person can contribute to the same account until total contributions reach \$450,000. After that, the account can grow only through investment earnings.

# Gift and estate tax advantages

- Contribute as much as \$15,000 per beneficiary each year (\$30,000 for married couples filing jointly), without incurring gift-tax consequences.
- Choose a special election that allows you to treat a \$75,000 contribution (\$150,000 married filing jointly) as if it was made over a five-year period.<sup>4</sup>

#### Low fees

Actual fees vary by investment option; talk with your Advisor.

# Investing on your terms.

Do you take a hands-on approach to investing? Or do you prefer to be less involved? Would you be interested in investments that automatically adjust as your child gets closer to college?

Either way, CollegeChoice Advisor 529 has a portfolio to match your needs and preferences.

# Year of Enrollment Portfolios: Adjust automatically with time.

Select the portfolio that best corresponds to the year your beneficiary plans to begin college, and your investments will adjust automatically over time to become more conservative as he or she approaches college age.



# Year of Enrollment Portfolios



# Boost your 529 with these programs.

**Ugift®**: Feel good about asking for gift contributions with Ugift, a free-to-use feature of CollegeChoice Advisor 529.

**Upromise®**: With access to saving strategies, simple savings tools, and unique savings offers, Upromise can help you accelerate your college savings every day.

# Individual Portfolios: Tailored to you

Here, you and your Advisor can choose one of 14 Individual Portfolios, for a more personalized investment mix. Each offers a single underlying investment strategy:

Individual Portfolios		
INVESTMENT MANAGER	PORTFOLIO	
AMERICAN FUNDS® From Capital Group	American Funds EuroPacific Growth Portfolio seeks to provide long-term growth of capital. The portfolio invests in companies in Europe and the Pacific Basin, ranging from small firms to large corporations.	
The Boston Company Asset Management, LLC® ➤ a bny mellon company <sup>™</sup>	<b>Boston Company Dynamic Large Cap Value Portfolio</b> seeks to outperform the Russell 1000 Value Index by 200 to 400 basis points over a full market cycle (three to five years).	
DIAMOND HILL CAPITAL HILL MANAGEMENT	<b>Diamond Hill Small-Mid Cap Portfolio</b> seeks long-term capital appreciation by investing in companies selling for less than our estimate of intrinsic value.	
	Large Cap Index Portfolio seeks to track the investment results of an index composed of large-capitalization U.S. equities.	
iShares by BlackRock*	<b>Mid Cap Equity Index Portfolio</b> seeks to track the investment results of an index composed of mid-capitalization U.S. equities.	
	<b>Small Cap Equity Index Portfolio</b> seeks to track the investment results of an index composed of small-capitalization U.S. equities.	
РІМСО	<b>PIMCO Total Return Portfolio</b> seeks maximum current income, consistent with the preservation of capital and prudent investment management.	

Individual Portfolios		
INVESTMENT MANAGER	PORTFOLIO	
<i>charles</i> scнwaв	<b>Core Bond Index Portfolio</b> seeks to track as closely as possible, before fees and expenses, the total return of the Bloomberg Barclays U.S. Aggregate Bond Index.	
	<b>International Equity Index Portfolio</b> seeks to track as closely as possible, before fees and expenses, the total return of the FTSE Developed ex U.S. Index.	
T.RowePrice	<b>T.Rowe Price Large Cap Growth Portfolio</b> seeks long-term capital appreciation through investments in common stocks of growth companies.	
	TIPS Index Portfolio seeks to track an index that measures	
	the performance of inflation-protected public obligations of the U.S. Treasury that have a remaining maturity of less than five years.	
Vanguard	of the U.S. Treasury that have a remaining maturity of less	

# Savings Portfolio and Capital Preservation Portfolio: Preservation over growth.

These lower risk, insured investment options preserve principal and any earnings.

INVESTMENT MANAGER	PORTFOLIO
<b>NexBank</b> <sup>**</sup>	Savings Portfolio seeks income consistent with the preservation of principal. <sup>5</sup>
	<b>Capital Preservation Portfolio</b> seeks to provide competitive yields and limited volatility with a guarantee of principal and accumulated interest.

<sup>5</sup>The Savings Portfolio invests all of its assets in the NexBank Savings Account. The HYSA is held in an omnibus savings account insured by the FDIC, which is held in trust by the Indiana Education Savings Authority at NexBank. Contributions to and earnings on the investments in the Savings Portfolio are insured by the FDIC on a pass-through basis to each account owner up to the maximum amount set by federal law—pass-through basis to each account owner up to \$250,000. The amount of FDIC insurance provided to an account owner is based on the total of: (a) the value of an account owner's investment in the Savings Portfolio; and (b) the value of all other accounts held by the account owner at NexBank, as determined by NexBank and FDIC regulations. Except for the Savings Portfolio, investments in CollegeChoice Advisor 529 Savings Plan are not insured by the FDIC.

# **College Savings FAQs**

# What is the CollegeChoice Advisor 529 Savings Plan?

Offered by the Indiana Education Savings Authority and managed by Ascensus Broker Dealer Services, LLC, CollegeChoice Advisor 529 is designed to help individuals and families save for college in a tax-advantaged way. CollegeChoice Advisor is offered only through financial advisors.

# Who can open an account?

Any U.S. citizen or resident alien, 18 or older, with a Social Security number and a valid, permanent U.S. street address. There are no income limits.

# Who can be a beneficiary?

Any person of any age (with a Social Security and Tax Identification number) can be named as the beneficiary of a CollegeChoice Advisor account. As account owner, you can select a child, adult, even yourself as beneficiary. If a beneficiary decides not to attend college, you can name another beneficiary who is a qualified member of the same family as the original beneficiary.<sup>6</sup>

# Does a beneficiary have to attend college in Indiana?

No. Assets in the account can be used toward the costs of any eligible public or private, two- or four-year college nationwide that's eligible to participate in U.S. Department of Education student financial aid programs.



### What is the contribution minimum/maximum?

Open an account with as little as \$25, with monthly investments as low as \$25. The maximum total contributions for an account is \$450,000.

#### What are the tax benefits?

Investments grow tax-deferred and can be withdrawn federal and state income tax-free if used for qualified higher education expenses,<sup>7</sup> and Indiana taxpayers are eligible for a state income tax credit of 20% of contributions to their CollegeChoice Advisor account, up to \$1,000 per year.<sup>8</sup>

#### How can contributions be made to the account?

- Electronic funds transfer (opening contribution of \$25) from your checking or savings account
- Recurring contributions<sup>9</sup> (opening contribution of \$25) with scheduled contributions in set amounts from your checking or savings account
- Check (made payable to CollegeChoice Advisor)
- Rollover from another 529 plan
- Rollover from an Education Savings Account or a qualified Series EE or Series I U.S. Savings Bond
- Transfer from an UGMA/UTMA account
- Ugift from family and friends (minimum of \$25)

<sup>6</sup>For beneficiary changes to occur without federal or state income taxes, the new beneficiary must be a family member of the original beneficiary. Please see the Disclosure Statement for a definition of a "family member."

<sup>7</sup>Earnings on non-qualified withdrawals are subject to federal income tax and may be subject to a 10% federal penalty tax, as well as state and local income taxes. The availability of tax or other benefits may be contingent on meeting other requirements.

<sup>8</sup>This credit may be subject to recapture from the account owner (not the contributor) in certain circumstances, such as a rollover to another state's 529 plan, a non-qualified withdrawal, or a withdrawal for K-12 tuition expenses at a school outside of Indiana. Please note that, effective January 1, 2010, the Indiana state income tax credit will no longer apply to rollovers from another state's qualified tuition program or to transfers from the Upromise service into a CollegeChoice Advisor account. All other contributions will continue to be eligible for the tax credit to the extent previously allowable.

<sup>9</sup>An investment plan of regular investment cannot assure a profit or protect against a loss in a declining market.

# **College Savings FAQs**

# How does a 529 plan impact eligibility for federal financial aid?

529 plan assets are counted at different rates for the Expected Family Contribution (EFC) in the FAFSA formula. Federal guidelines are as follows:

- If the student is a dependent, a 529 plan account is considered as the parent's asset (if the account owner is the parent or the dependent student). As a result, it will generally be counted at a rate of up to 5.64% of its value for the EFC.
- If the student is not a dependent and is the account owner, the 529 plan account is treated as the student's asset and is generally factored into the EFC at the higher rate of 20%.
- In other cases, the account does not count as an asset for federal financial aid purposes. (However, a student may have to report distributions received from third-party owned accounts as income for these purposes.)

Note: Financial aid programs offered by educational institutions and other non-federal sources may have their own guidelines for the treatment of 529 plan accounts. For complete information about financial aid eligibility, you should consult with a financial aid professional and/or the state or educational institution offering a particular financial aid program, since rules and regulations often change.

# What expenses are involved with CollegeChoice Advisor 529?

The Plan charges a program management fee of 0.31% and an Administrative Fee of 0.10% (except for the Capital Preservation and Savings Portfolios). In addition, an Annual Account Maintenance Fee of \$20 is charged to each account; this fee is waived if the combined account balance for the same account owner and beneficiary is equal to or greater than \$25,000, or if the account owner or the beneficiary is an Indiana resident.

These fees are in addition to the expense ratios of each investment option. Ask your Advisor for specific costs.



# Save here, go anywhere.

Use your 529 savings at any eligible higher education institution in the U.S. and abroad, including:

-two- and four-year private and public colleges and universities -post-secondary vocational/technical schools -graduate schools.

# Like your Advisor, we're here to help.

We're committed to providing the same high level of service you expect from your Advisor. Please feel free to contact us directly at:

1.866.485.9413, Monday – Friday, 8 a.m. – 8 p.m. ET or clientservice@collegechoiceadvisor529.com



Mail to: CollegeChoice Advisor 529 Savings Plan P.O. Box 219354 Kansas City, MO 64121

#### For overnight mail: CollegeChoice Advisor 529 Savings Plan 920 Main Street, Suite 900 Kansas City, MO 64105



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For more information about the CollegeChoice Advisor 529 Savings Plan (CollegeChoice Advisor), contact your financial advisor, call 1.866.485.9413, or visit collegechoiceadvisor529.com to obtain a Disclosure Statement, which includes investment objectives, risks, charges, expenses, and other important information; read and consider it carefully before investing.

Before you invest, consider whether your or the beneficiary's home state offers any state tax or other state benefits such as financial aid, scholarship funds, and protection from creditors that are only available for investments in that state's qualified tuition program.

CollegeChoice Advisor is administered by the Indiana Education Savings Authority (Authority). Ascensus Broker Dealer Services, LLC ("ABD"), the Program Manager, and its affiliates, have overall responsibility for the day-to-day operations, including investment advisory, recordkeeping and administrative services, and marketing. CollegeChoice Advisor's Portfolios invest in: (i) exchange-traded funds; (ii) mutual funds; (iii) separate accounts, or (iv) an FDIC-insured omnibus savings account held in trust by the Authority at NexBank. Except for the Savings Portfolio, investments in CollegeChoice Advisor are not insured by the FDIC. Units of the Portfolios are municipal securities and the value of the units will vary with market conditions.

Investment returns will vary depending upon the performance of the Portfolios you choose. Except to the extent of FDIC insurance available for the Savings Portfolio, depending on market conditions, you could lose all or a portion of your money by investing in CollegeChoice Advisor. Account Owners assume all investment risks, as well as responsibility for any federal and state tax consequences.

Not FDIC-Insured (except for the Savings Portfolio). No Bank, State, or Federal Guarantee. May Lose Value.

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