## RロLLEGE SAVINGS PLANSGFMARYLAND Save here. Go anywhere.

# 2007 Annual Report 

Maryland Prepaid College Trust
Maryland College Investment Plan



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# COLLEGE SAVINGS <br> PLANS ロFMARYLAND 

October 31, 2007

Dear Friends,

We are proud to report that the College Savings Plans of Maryland had one of its best years ever in 2007. Total invested assets in the plans grew by nearly $\$ 524$ million over the past year, which is a one-year growth rate of $36 \%$. As of June 30, 2007, total invested assets were nearly $\$ 2$ billion on behalf of more than 110,000 beneficiaries.

This significant growth is the result of the convergence of several positive events:
First, our new seven-year contract with T. Rowe Price which became effective on July 1, 2006, features a reduction of fees that enabled the Maryland College Investment Plan to become one of the lowest cost, directly marketed, 529 plans across the nation. We are very pleased that families have taken note of the increased competitiveness of the Plan, which contributed to the opening of nearly 24,000 new accounts in the past year.

Next, Congress made permanent the Federal tax exemption on earnings from all Section 529 plans in August 2006, provided the funds are used for eligible college expenses. This action strongly supports college savings now that families across the country can save with confidence that they will be eligible for tax exempt earnings whenever their children or grandchildren are ready to use their accounts to attend college.

The Maryland Prepaid College Trust experienced another year of increasing its actuarial surplus and is now $114 \%$ funded as of June 30, 2007. This actuarial surplus provides added protection for the Trust in an uncertain investment environment and with the continued lack of clarity of long-term tuition increases. More than 2,000 accounts were opened in the past year by families who value the assurance of locking into a price for future tuition benefits that they may ultimately use in Maryland or across the country.

While we are very pleased with our growth, we know that there are many more families who could benefit from opening an account in one or both of our plans. We hope that you will continue to review your own savings strategies and that you consider talking with your extended family and friends about the importance of saving in advance for future college expenses.

Sincerely,

The Board<br>College Savings Plans of Maryland

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The College Savings Plans of Maryland offers affordable and flexible options to help families establish a college savings strategy that can help lessen or even eliminate the need to borrow in the future to finance higher education expenses. By choosing one or both plans, families are likely to find an option within the College Savings Plans of Maryland that suits their individual investing style, comfort level and budget.* Both plans can also be used towards eligible college expenses at nearly any college in the country.

The Maryland Prepaid College Trust (sometimes referred to as Prepaid College Trust or Trust) allows participants to lock in future college tuition at today's prices and is backed by the security of a Maryland Legislative Guarantee.

## The Maryland College Investment Plan

 (sometimes referred to as College Investment Plan or Plan), managed and distributed by T. Rowe Price, allows participants to choose from 13 mutual fund-based portfolios. These options include enrollment based portfolios where investment allocations adjust over time to become more conservatively invested as a child ages, and fixed portfolios with investment allocations that remain relatively static throughout the life of the investment.The Prepaid College Trust and the College Investment Plan are Section 529 plans - named after the section of the Internal Revenue Code that permits states to establish and administer taxadvantaged college savings plans. Both plans offer generous Federal and Maryland State tax benefits including:

- Tax-deferred growth at the Federal and Maryland State level;
- Tax-free earnings at the Federal and Maryland State level provided the funds are used for eligible college expenses;
- Maryland State income deduction of contributions to either or both plans, up to $\$ 2,500$ annually per account or beneficiary,
depending on the plan. Excess contributions beyond $\$ 2,500$ annually in either plan may be carried forward and deducted in future years.

Tax-deferred growth and federally tax-free earnings are features of all 529 plans, but the ability to deduct contributions from Maryland State income applies exclusively to the College Savings Plans of Maryland.

The Maryland College Investment Plan was named earlier this year as one of the top 529 plans in the country by Morningstar** due to its low fees, flexible investment options and well managed underlying funds. This award has helped to create an awareness of the College Investment Plan both in and out of Maryland as families from around the country are looking to choose a plan that best fits their investment objectives.

The College Savings Plans of Maryland is proud to announce our newly re-designed web site which provides current and potential account holders with an easy-to-navigate resource for information about the plans. Expected to launch in November, please visit us at www.collegesavingsmd.org and browse the site to experience its new look and exciting features. It will now be easier than ever for account holders to access their accounts, check investment performance and make certain changes. There is also useful information specifically for new parents, grandparents and families who may be thinking about college savings strategies and want to know more about the College Savings Plans of Maryland.
*Please read our entire Enrollment Kit before deciding to enroll. If you live outside of Maryland, check with your state to learn if it offers tax or other benefits for investing in its 529 plan.
**The Maryland College Investment Plan, managed by T. Rowe Price, has been named one of the country's "best 529 college savings plans" by Morningstar, Inc., March 2007, based on investment flexibility, low cost, quality of investments, and account holder friendliness.
T. Rowe Price Investment Services, Inc. Distributor/Underwriter

Market performance has a direct effect on the overall performance of investments in the College Savings Plans of Maryland. The following is designed to provide a summary of market performance for the 12 months ended June 30, 2007.*

## STOCKS RALLIED SHARPLY

U.S. stocks enjoyed strong results during the 12 months ended June 30, 2007, extending a rally that began in 2003. Despite a notable economic slowdown driven largely by a slumping housing market, stocks generated robust returns amid better than expected earnings and a stable interest rate policy from the Federal Reserve. Substantial merger and acquisition activity, particularly a steady stream of leveraged buyouts from private equity firms, also provided support for stocks.

However, the uncertain economic environment led to increased market volatility toward the end of the period. A sharp downturn in late February was sparked by a plunge in the Chinese stock market and concerns about growing defaults in the subprime lending industry. Sub-prime woes resurfaced in mid-June, teaming with higher energy prices to send the market lower. In both cases, though, stocks bounced back, and several of the major stock indexes finished the period near their all-time highs.

Overall, the major stock indexes posted double-digit returns for the one-year period. Large- and midcap stocks led the market's advance, while small-cap issues lagged. Value shares continued to outperform growth-oriented stocks in the large- and mid-cap segments of the market, but growth shares narrowly outpaced value among small-cap stocks.

International stocks produced strong returns over the last year as better economic conditions and a declining U.S. dollar boosted foreign markets. Emerging markets were the best performers, led by sizable returns in Latin America. Among developed markets, European bourses (stock exchanges) produced powerful gains, but Japanese shares lagged as the beginning of an economic recovery in the country stalled.

## MODERATE GAINS FOR BONDS

U.S. bonds also produced positive results for the reporting period, though more modest than in the
equity markets. Economic activity decelerated as weakness in the housing market spread to other sectors of the economy. Meanwhile, inflation stayed above the Federal Reserve's comfort level as energy prices remained stubbornly high, in part because of improving economic conditions overseas. As a result, the Federal Reserve held short-term interest rates steady throughout the one-year period.

Although bond yields fluctuated in response to the slowing economy, energy price volatility, and financial woes in the sub-prime lending industry, yields ended the period slightly lower overall, producing modest price gains. Yields remained roughly equal across the maturity spectrum, a condition known as a "flat yield curve."

By a wide margin, high-yield corporate bonds were the best performers, posting double-digit gains for the one-year period. Strong demand for yield and resilient credit quality helped boost the highyield segment of the market. Investment-grade corporate bonds and mortgage-backed securities also fared well, benefiting from their relatively high yields, while Treasury and government agency bonds lagged.

## MARKET UNCERTAINTIES

Due to market uncertainties, the overall market value of the investments in the Prepaid College Trust and investments in the College Investment Plan are likely to be highly volatile and could be subject to wide fluctuations in response to factors such as regulatory or legislative changes, worldwide political uncertainties, and general economic conditions, including inflation and unemployment rates. All of these factors are beyond our control and may cause the overall value of the investments in the Prepaid College Trust and investments in the College Investment Plan to decrease regardless of our performance. Any decrease in value could result in an actual or actuarial (unrealized) loss.

* This discussion is not a comprehensive discussion of all market performance. It is also not intended to be a comprehensive discussion of risks associated with the College Savings Plans of Maryland. For a more detailed discussion of these risks, see the College Savings Plans of Maryland 2007-2008 Enrollment Kit.

Global Market Returns


Source: T. Rowe Price Investment Services


## COLLEGE

 COSTS REVIEWNationwide participation in 529 college savings plans rose substantially this past year. Declining costs and improving investment options attracted more investors, but perhaps the biggest factor was the Pension Protection Act of 2006, which President Bush signed into law on August 17, 2006. The Pension Protection Act made permanent one of the key advantages of a 529 plan-all distributions used for qualified educational expenses are exempt from federal taxes. Previous legislation creating this tax advantage was set to expire in 2010.

While the permanence of tax-free distributions from 529 plans is terrific news for college savers, the bad news is that the costs of higher education continue to trend upward.

As the table on the next page shows, the average cost
of a four-year public university increased by $5.6 \%$ for the 2006-2007 academic year, while the average cost of a four-year private college rose by $5.7 \%$-the first time in five years that private college costs increased at a higher rate than public colleges. The average published cost at a four-year private institution now exceeds \$30,000 per year.
("Average cost" consists of tuition, fees, room, and board; it does not include other expenses such as books, supplies, and transportation, which together can add several thousand dollars to annual college costs.)

Over the past decade, the average annual cost of a college education at a four-year public college soared by nearly $80 \%$, reflecting the inability of state and local education funding to keep pace with the growing student population. Although the average annual cost at
a four-year private institution rose by $65 \%$ over the past decade, lower than the public college increase, it was still more than twice the inflation rate.

According to the College Board, however, these published average costs are not necessarily indicative of what most students pay for college. For example, $42 \%$ of all full-time students at four-year colleges and universities-including $58 \%$ of publicschool students-pay less than $\$ 6,000$ in tuition and fees. In contrast, only $13 \%$ are enrolled in schools with tuition and fees exceeding $\$ 24,000$.

Another factor is financial aid, which totaled approximately $\$ 135$ billion in the 2005-2006 academic year. This works out to an average of a little more than $\$ 10,000$ per student, an increase of $46 \%$ over the past decade. Most of this increase, however, has been driven by loans rather than grants. In 1990, grants comprised more than half of all financial aid, but today they make up less than $40 \%$. Loans have replaced grants as students' primary source of college funding, providing $56 \%$ of all financial aid.

In addition, federally subsidized loans have declined from $57 \%$ of all student lending to $34 \%$ in the last 10 years. Much of the slack has been taken up by private loans, which increased more than twelve-fold in the last decade and now make up $20 \%$ of all college borrowing.

More and more families are increasingly relying on loans or other borrowing to pay for college-according to a study by student lender Nellie Mae, as many as 1 in 4 undergraduates may have used credit cards to pay a portion of their tuition. As a result, the need for college savings grows more acute. A college savings plan can help reduce the need for borrowing, earn you interest instead of costing you interest, and enable your child to finish college without substantial debt.

PUBLISHED TUITION, FEES, ROOM AND BOARD CHARGES—NATIONAL AVERAGE

|  | Four Year Private College | Four Year Public College | Consumer Price Index |
| :--- | :---: | :---: | :---: |
| 2006-2007 Academic Year | $\$ 30,367$ | $\$ 12,796$ | $\mathrm{~N} / \mathrm{A}$ |
| Change from the previous academic year | $5.7 \%$ | $5.6 \%$ | $2.7 \%$ |
| Change from ten years ago | $65.4 \%$ | $79.2 \%$ | $30.0 \%$ |
| Sources: College Board, Burreau of Labor Statistics |  |  |  |

*Statistical information provided in this section is from the College Board's "Trends in College Pricing 2006" and "Trends in Student Aid 2006" for the 2006-2007 academic year.

MARYLAND PREPAID
COLLEGE TRUST

## NEW ENROLLMENT BY COUNTY

Of the approximately 2,100 new enrollments that were received in the past year, Montgomery County residents produced the largest number of participants, accounting for nearly $30 \%$ of all new enrollments. Howard County was the second largest source of new enrollments (12\%) followed by Baltimore (11\%) and Anne Arundel (10\%) counties, as illustrated in the following chart:


## AGE OF BENEFICIARIES AT TIME OF ENROLLMENT

The infant category provided the largest single age group of new enrollments in 2006 - 2007. About $53 \%$ of all new enrollments came from children that are in their elementary and middle school years. The average age of all children enrolled this year in the Maryland Prepaid College Trust is about 7 years old.


Age of Beneficiary

## TUITION PLAN SELECTED

The 4-year University Plan was our most popular enrollment option in 2006-2007, with 40\% of new enrollments. The second most popular Tuition Plan was the 2-year University Plan with $24 \%$ of new enrollments, as illustrated in the chart below:


Tuition Plan

## MORE STUDENTS USE PREPAID COLLEGE TRUST TUITION BENEFITS AT COLLEGES NATIONWIDE

There are a total of 4,448 students eligible to use benefits for the Fall 2007 semester, as compared to approximately 3,300 students who were eligible for the prior academic year. Approximately $63 \%$ of eligible beneficiaries, as of October 9, 2007, have claimed their tuition benefits this Fall. Approximately 49\% of these students are attending Maryland public colleges, while $51 \%$ are attending a wide variety of private and out-of-state colleges across the country. The remaining $37 \%$ of eligible beneficiaries have yet to claim their Fall 2007 tuition benefits or have decided to defer using their tuition benefits until a future semester.

## ACTUARIAL SOUNDNESS REPORT

The summary of the actuarial valuation issued by Richard M. Kaye \& Associates in conjunction with PricewaterhouseCoopers LLP dated October 5, 2007 appears on page 7. The purpose of the actuarial valuation is to assess the future value of the Trust's assets and its liabilities, and is discounted to reflect their present value.

The most significant change from fiscal year 2006 is the strong growth of the Trust's actuarial surplus. As of June 30, 2007, the Trust was $114 \%$ funded, with an actuarial surplus of $\$ 87.9$ million, which is a substantial improvement over the last fiscal year, when the Trust was $103 \%$ funded, with an actuarial surplus of $\$ 16.0$ million as of June 30, 2006.

There are two key reasons for this improvement. In each case, the positive effect on the actuarial valuation resulted in an increase in the actuarial surplus from what it would have been otherwise.

1. The Trust's investments produced an overall return of $15.5 \%$ during fiscal year 2007, as compared with the stated goal of $7.65 \%$. The amount of return above our goal had a positive effect on the actuarial valuation.
2. The weighted average tuition at Maryland's public colleges increased by $1.1 \%$ for the 2007-2008 academic year. This actual increase is less than our projection, which was that the weighted average tuition would increase by $7.65 \%$ for 2007-2008. Since the actual increase was lower than our projection, this had a positive effect on the actuarial valuation.

The key measures of soundness for the most recent five fiscal years are included in the chart below.

|  | At 6/30/2007 | At 6/30/2006 | At 6/30/2005 | At 6/30/2004 | At 6/30/2003 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Actuarial Surplus/(Deficit) (mil) | $\$ 87.9$ | $\$ 16.0$ | $\$(26.5)$ | $\$(75.1)$ | $\$(69.9)$ |
| Funded Ratio | $114 \%$ | $103 \%$ | $95 \%$ | $85 \%$ | $82 \%$ |

## PRICEWATERHOUSECOPPRS 苋

October 5, 2007
Ms. Nancy Kopp, Board Chair
coo College Savings Plans of Maryland
217 East Redwood Street
Suite 1350
Baltimore, Maryland 21202
Dear Ms. Mop:
Richard M. Kaye \& Associates in conjunction with PricewaterhouseCoopers LLP has performed an actuarial valuation of the Maryland Prepaid College Trust as of June 30, 2007. The valuation compares the value of the assets of the prepaid program to the value of expected future tuition payments to beneficiaries. The following pages summarize the actuarial valuation of the trust fund as of June 30,2007.

A comparison of the assets and liabilities of the trust fund shows that as of June 30, 2007 there is a surplus of $\$ 87,945,134$ as compared to a surplus of $\$ 15,184,294$ as of June 30,2006 . The funded status of the program is presently approximately $114 \%$, compared to approximately $103 \%$ one year ago.

The actuarial valuation was performed based upon generally accepted actuarial principles, and tests were performed as considered necessary to ensure the accuracy of the results. We certify that the amounts presented in the following pages have been appropriately determined according to the actuarial assumptions stated herein.

Respectfully submitted,


Richard M. Kaye, FSA, CPA
Richard M. Kaye \& Associates

## Richard R. filargnoti

Michael E. Mielzynski, FCAS, MAAA<br>Actuarial Manager<br>PricewaterhouseCoopers LLP

# Abrams, Foster, Vole \& Williams, P.A. 

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## Independent Public Accountant's Report

To the College Savings Plans of Maryland Board

We have audited the accompanying financial statement of net assets of the Maryland Prepaid College Trust (the Trust), as of June 30, 2007, and the related statements of revenue, expenses, and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Maryland Prepaid College Trust as of June 30, 2007, and the changes in the Trust's financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis on pages 9 through 13 is not a required part of the financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

We have not audited the other data included in the Annual Report and accordingly, we express no opinion thereon.


Baltimore, Maryland
October 19, 2007

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Our discussion and analysis of the Prepaid College Trust's financial performance provides an overview of its financial activities for the fiscal year ended June 30, 2007. This discussion is designed to provide a general overview of the Trust's operations and the College Savings Plans of Maryland management's analysis of its financial statements. The discussion should be read in conjunction with the Trust's financial statements and notes, which begin on page 14. Inquiries may be directed to the Trust at collegesavingsmd.org or by delivering your request to 217 E. Redwood Street, Suite 1350, Baltimore, MD 21202. The financial statements of the Trust for the fiscal year ended June 30, 2007 have been audited by Abrams, Foster, Nole \& Williams, P.A. who are also the auditors for the State of Maryland.

## Prepaid College Trust Financial Statements

We have prepared the Prepaid College Trust's financial statements in accordance with the standards issued by the Governmental Accounting Standard Board (GASB). Financial statements provide information about the operation of the Trust as a whole and present a long-term view of the Trust's finances.

## Financial Highlights

- Total assets of the Prepaid College Trust continued to increase as a result of receiving payments in fiscal year 2007 from the approximately 2,100 new enrollments during the fiscal year 2006 enrollment period. This is because the lump sum and down payments for these accounts were due on August 1, 2006. In addition, many of the approximately 1,900 new participants in the Trust elected to make payments in advance of their due dates. The decrease in contract receipts, when compared to the prior year, is due to a lower number of new enrollments in fiscal year 2006.


## Contract Receipts from Participants (in thousands)

Fiscal Year Ended June 30, $2007 \quad$ Fiscal Year Ended June 30, 2006
$\$ 61,663$
\$61,663
\$70,290

- Each account holder enters into a contract with the Prepaid College Trust for the prepayment of tuition. Each contract is for a specified number of years of community college and/or semesters or years of university tuition benefits, which become available based on the enrollment semesters or years purchased and after the contract has matured for at least three years. The Trust receives the entire enrollment fee for enrollments in the Trust. In addition, on behalf of the College Savings Plans of Maryland, the Trust receives 4 basis points from the College Investment Plan on assets up to $\$ 1$ billion and an additional 6 basis points on assets over $\$ 1$ billion. The Trust uses these fees to pay the administrative expenses of the College Savings Plans of Maryland. Enrollment and other fees, as well as administrative expenses of the College Savings Plans of Maryland, are accounted for in the financial statements of the Trust.

Additionally, revenues from enrollment fees have decreased due to a lower level of new enrollments and a continued trend of increases in the number of participants paying a reduced enrollment fee for additional semesters or years and an overall lower number of new accounts opened in the Prepaid College Trust. Fees received from the College Investment Plan have also decreased, due to the elimination of the enrollment fee which was previously assessed for new enrollees. This fee reduction was offset by an increase in the amount paid to the Trust based on a higher number of basis points and the continued growth of Plan assets.

## Enrollment and Administrative Fees (in thousands)

|  | Fiscal Year Ended June 30, 2007 | Fiscal Year Ended June 30, 2006 |
| :--- | :---: | :---: |
| Prepaid College Trust | $\$ 130$ | $\$ 152$ |
| College Investment Plan | $\underline{636}$ | $\underline{777}$ |
| Total | $\underline{\underline{\$ 766}}$ | $\underline{\underline{\$ 929}}$ |

- During fiscal year 2007, the Trust continued to invest the contract payments received into its diversified investment portfolio.

| Investments (in thousands) |  |  |
| :--- | :---: | :---: |
|  | Fiscal Year Ended June 30, 2007 | Fiscal Year Ended June 30, 2006 |
| Large Cap Value | $\$ 81,949$ | $\$ 65,988$ |
| S\&P 500 Core | 53,366 | 44,268 |
| Large Cap Growth | 54,310 | 42,869 |
| Small Cap Value | 54,665 | 45,984 |
| Small/Mid Cap Core | 30,626 | 22,283 |
| Small Cap Core | 27,478 | 21,870 |
| Intermediate Duration Fixed Income | 145,081 | 122,875 |
| Short Duration Fixed Income | 24,081 | 21,843 |
| International | 54,129 | 35,619 |
| International Emerging markets | $\underline{16,418}$ | $\underline{8,933}$ |
| Total investments | $\underline{\$ 542,103}$ | $\underline{\$ 43,532}$ |

## ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

## Statement of Net Assets

The Statement of Net Assets presents the assets, liabilities, and net assets of the Trust as of June 30, 2007. Net assets are defined as total assets less total liabilities. The Statement of Net Assets, along with all of the Trust's financial statements, is prepared using the accrual basis of accounting. Under this method of accounting, revenues and assets are recognized when the enrollment materials are received in good order, benefit distributions and refunds are recognized when paid, and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The following chart presents the condensed Statement of Net Assets as of June 30, 2007 and June 30, 2006:

| (in millions) | As of June 30, 2007 | As of June 30, 2006 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current | \$606.3 | \$496.4 |
| Noncurrent | 115.8 | 123.6 |
| Total | 722.1 | 620.0 |
| Liabilities |  |  |
| Current | 39.4 | 34.6 |
| Noncurrent | 592.3 | 569.4 |
| Total | 631.7 | 604.0 |
| Net Assets | \$ 90.4 | \$ 16.0 |

The Trust classifies assets and liabilities as current and noncurrent. Current assets consist primarily of investments, tuition contracts receivable as well as cash and cash equivalents. Of these amounts, investments comprise approximately $89.4 \%$ of current assets. Tuition contracts receivable represent virtually all of the noncurrent assets.

Current liabilities consist of accounts payable and accrued expenses. The current portion of the Trust's accrued tuition benefits is also included in this category. Noncurrent liabilities consist of accrued tuition benefits.

For the fiscal year ended June 30, 2007, the net assets of the Trust increased by $\$ 74$ million. This increase was due primarily to two factors. The first and most significant was the positive effect of the Trust's rate of return exceeding its projected return on investments of $7.65 \%$. The second was the positive effect of lower than projected increases in tuition and mandatory fees for the current year at the University System of Maryland. The actual rate of increase in tuition and mandatory fees was $0.2 \%$ and $4.4 \%$, respectively. The Trust had projected a tuition increase of $7 \%$ and a mandatory fee increase of $10 \%$ for the 2007-2008 academic year. Since these lower increases in tuition and mandatory fees were included in the calculations for contract pricing for the 2006-2007 enrollment period and the previous soundness evaluation, net assets were positively impacted.

## Statement of Revenues, Expenses and Changes in Net Assets

Changes in net assets as based on the activity presented in the Statement of Revenues, Expenses and Changes in Net Assets. The purpose of this statement is to present both operating and non-operating revenues received by the Trust and the expenses, gains and losses incurred by the Trust.

Operating revenues consist of tuition contract revenue and administrative fees, both of which are generated by new enrollments in the Trust. Operating expenses are those expenses paid to acquire goods or services and tuition benefits. Non-operating revenues are primarily revenues received from investments.

The chart below presents the condensed Statement of Revenues, Expenses and Changes in Net Assets for the fiscal years ended June 30, 2007 and June 30, 2006:

| (in millions) Fiscal Ye | Fiscal Year Ended June 30, 2007 | Fiscal Year Ended Jun |
| :---: | :---: | :---: |
| Operating revenues |  |  |
| Tuition contracts | \$53.3 | \$59.8 |
| Administrative fees | 2.0 | 2.4 |
| Total | 55.3 | 62.2 |
| Operating expenses |  |  |
| Tuition benefits | 51.7 | 48.8 |
| Administrative expenses | 1.8 | 1.8 |
| Total | 53.5 | 50.6 |
| Operating income | 1.8 | 11.6 |
| Non-operating revenues |  |  |
| Change in unrealized investment gain | 46.7 | 13.3 |
| Change in realized gain | 11.9 | 5.8 |
| Investment income | 14.0 | 11.7 |
| Total | 72.6 | 30.8 |
| Change in net assets | \$74.4 | \$42.4 |

For the fiscal year ended June 30, 2007, the Trust reported an operating income of $\$ 1.8$ million. The decrease in operating income of $\$ 9.8$ million from the fiscal year ended June 30, 2006 was the result of tuition benefit revenue exceeding tuition contract expense by $\$ 1.6$ million and net administrative and operating income of $\$ 0.2$ million. Non-operating revenue includes $\$ 46.7$ million unrealized investment gain, $\$ 11.9$ million realized investment gain and $\$ 14.0$ million of other income. Combined, operating income and non-operating revenue resulted in an increase in net assets of $\$ 74.4$ million.

## Statement of Cash Flows

The Statement of Cash Flows presents cash flows by the following categories: operating, investing, capital and related financing, and non-capital and related financing activities. The net cash provided by or used by the Trust by category is also presented.

The condensed Statement of Cash Flows for the fiscal years ended June 30, 2007 and June 30, 2006 is presented below:

| (in millions) Fir | Fiscal Year Ended June 30, 2007 | Fiscal Year Ended Ju |
| :---: | :---: | :---: |
| Cash provided (used) by: |  |  |
| Operating activities | \$ 40.4 | \$ 56.5 |
| Investing activities | (38.4) | (55.4) |
| Capital and related financing activities | 0.0 | (0.2) |
| Net change in cash | 2.0 | 0.9 |
| Cash and cash equivalents, beginning of year | ar $\quad 4.4$ | 3.5 |
| Cash and cash equivalents, end of year | \$ 6.4 | \$ 4.4 |

Increases in cash were due primarily to contract payments made by account holders. These increases were primarily used to purchase investments and make tuition benefit payments.

## BUDGETARY CONTROL AND FINANCIAL OVERSIGHT

The Prepaid College Trust is administered by the College Savings Plans of Maryland, an independent State agency that does not receive an appropriation from the State of Maryland. The Board, however, in accordance with the enabling legislation for the Prepaid College Trust, prepares and submits an annual budget to the Maryland General Assembly for informational purposes. Also, in accordance with its fiduciary obligations, each quarter, the Board reviews a comparison of actual and budgeted expenses in connection with its administration of the Trust.

## ECONOMIC FACTORS

Long-term variances in projections, particularly for tuition and investment returns, can affect the Trust's financial position. The Board and its actuarial consultants and investment advisors review the assumptions at least annually.

This review includes prior year trends in tuition increases and investment performance. Specifically, the Board reviewed the weighted average tuition for Maryland resident students at 4-year Maryland public universities, which increased $2.4 \%$ from the 2006-2007 academic year and $1.5 \%$ from the 2005-2006 academic year. The Board also reviewed the rate of return on the Prepaid College Trust's investments, which was $15.5 \%$ for fiscal year 2007 and $8.0 \%$ for fiscal year 2006.

As part of the Board's review of these trends, it consults with its investment advisor and actuaries and thoroughly reviews various potential scenarios when developing future projections that it believes to be reasonable. This year's projections were used in developing the Actuarial Soundness Report as of June 30, 2007.

While both the Actuarial Soundness Report and the contract prices are based on many projections, two key projections are those for future tuition increases and investment returns. Key projections selected by the Board for tuition included average annual tuition increases of $6 \%$, with mandatory fees increasing at an annual rate of $10 \%$. The Board selected a projected $7.65 \%$ annual rate of return for the Actuarial Soundness Report and used a slightly more conservative $7.5 \%$ rate of return to calculate prices. The Board believes that these key projections, while subject to sudden and unexpected changes in the future, are reasonable.

## CAPITAL ASSET AND DEBT ADMINISTRATION

The Trust had no significant capital asset additions or disposals during the fiscal year ended June 30, 2007.

## Statement of Net Assets

 As of June 30, 2007(amounts in thousands)

Administration/ Operating

## ASSETS

Current assets:
Cash and cash equivalents
Investments, at fair value
Tuition contracts receivable
Interest receivable
Accounts receivable
Total current assets

| $\$ 5,225$ | $\$ 1,160$ | $\$ 6,385$ |
| ---: | ---: | ---: |
| 542,103 | 0 | 542,103 |
| 56,148 | 0 | 56,148 |
| 1,464 | 0 | 1,464 |
| 0 | $\underline{285}$ | $\underline{285}$ |
| $\underline{604,940}$ | $\underline{1,445}$ | $\underline{606,385}$ |

Noncurrent assets:
Capital assets, net
Tuition contracts receivable, net of current portion
Total noncurrent assets
Total assets

| 0 | 34 | 34 |
| :---: | :---: | :---: |
| 115,727 | 0 | 115,727 |
| 115,727 | 34 | 115,761 |
| 720,667 | 1,479 | 722,146 |

## LIABILITIES

Current liabilities:
Accrued tuition benefits
Advance tuition contract payments
Accounts payable and accrued expenses
Other liabilities
Total current liabilities

| 30,144 |
| ---: |
| 8,976 |
| 0 |
| 0 |
| 39,120 |


| 0 | 30,144 |
| ---: | ---: |
| 0 | 8,976 |
| 215 | 215 |
| 59 |  |
|  | 39,394 |

Noncurrent liabilities:
Accrued tuition benefits, net of current portion
Total noncurrent liabilities
Total liabilities

| $\frac{592,311}{592,311}$ | 0 <br> 631,431 | $\underline{592,311}$ |
| :--- | :--- | :--- |
| $\underline{274,311}$ |  |  |
| $\underline{631,705}$ |  |  |

## NET ASSETS

| Invested in capital assets | 0 | 34 | 34 |
| :--- | ---: | ---: | ---: |
| Unrestricted: |  |  |  |
| Tuition and investments | 88,463 | 1,171 | 89,634 |
| Restricted: <br> Administration <br> Total net assets | $\underline{\underline{\$ 89,236}}$ | $\underline{\underline{\$ 1,205}}$ | $\underline{\underline{\$ 90,441}}$ |

## Statement of Revenues, Expenses and Changes in Net Assets For the Fiscal Year Ended June 30, 2007

(amounts in thousands)

Tuition and Investments

Administration/ Operating Total

## OPERATING REVENUES

Tuition contracts
Management fee
Maryland College Investment Plan fees
Enrollment and other fees
Total operating revenues

## OPERATING EXPENSES

Tuition benefits
Salaries, wages and benefits
Communication
Travel

| $\$ 53,304$ |
| ---: |
| 0 |
| 0 |
| 0 |
| 53,304 |


| $\$ \quad 0$ |
| ---: |
| 1,302 |
| 636 |
| 130 |
| 2,068 |

\$53,304
1,302
636
130
5,372

Marketing
Contractual services
Supplies
Equipment
Fixed charges
Depreciation
Other expenses
Total operating expenses
Operating income

## NON-OPERATING REVENUES

Change in unrealized gain on investments
Change in realized gain
Investment income
Total non-operating revenues
Change in net assets
Total net assets, beginning of year
Total net assets, end of year

| 46,668 | 0 | 46,668 |
| :--- | ---: | ---: |
| 11,892 | 0 | 11,892 |
| 14,036 | -12 | $\underline{14,048}$ |
| $\mathbf{7 2 , 5 9 6}$ | -12 | $\underline{72,608}$ |
| 74,152 | -287 | $\underline{74,439}$ |
| 15,084 | $\underline{918}$ | $\underline{16,002}$ |
| $\underline{\$ 89,236}$ | $\underline{\underline{\$ 1,205}}$ | $\underline{\underline{\$ 90,441}}$ |

# Statement of Cash Flows <br> For the Fiscal Year Ended June 30, 2007 

(amounts in thousands)
Cash Flows from Operating Activities:
Receipts from:
Participants ..... \$ 61,663
Maryland College Investment Plan fees ..... 652
Payments to:Employees(867)
Marketing(303)
Contract vendors ..... (249)
Communication ..... (87)
Universities and participants ..... $(20,102)$
Other operating expenses ..... (233)
Net cash from operating activities ..... 40,474
Cash Flows from Investing Activities:
Investment income ..... 24,477
Purchase of investments
Net cash from investing activities ..... $(38,425)$
Cash Flows from Capital and Related Financing Activities:
Purchase of capital assets ..... (32)
Net Increase in cash and cash equivalents ..... 2,017
Cash and cash equivalents, beginning of year ..... 4,368
Cash and cash equivalents, end of year ..... \$ 6,385
Reconciliation of operating income to net cash from operating activities:
Operating income ..... \$ 1,831
Adjustments to reconcile operating income to net cash from operating activities:
Depreciation ..... 85
Change in non-cash operating assets and liabilities:
Increase in accounts payable ..... 12
Increase in other liabilities ..... 9
Increase in account receivable ..... (36)
Increase in tuition contracts receivable ..... 10,910
Increase in accrued tuition benefits payable ..... 27,663
Net cash from operating activities ..... $\$ 40,474$
Non-cash Transactions:
Unrealized gain on investments ..... \$46,566

# NOTES TO FINANCIAL STATEMENTS 

Year Ended June 30, 2007

## 1. ORGANIZATION AND PURPOSE

The purpose of the Maryland Prepaid College Trust (the Trust) is to provide a means for payment of the cost of tuition and mandatory fees in advance of enrollment at eligible institutions of higher education. It provides for the payment of tuition and mandatory fees based in part on current costs of Maryland public colleges and universities. A purchaser enters into a contract for the future payment of tuition and mandatory fees for a designated beneficiary. When the beneficiary enrolls in college, the Trust will pay the contract benefits. Following graduation from high school, the beneficiary has ten years plus the number of years purchased to use the contract benefits. This time period may be extended by any time served in active military duty. The contract benefits are based on State of Maryland resident rates for Maryland public colleges and universities, but can be used towards these costs at any accredited, non-profit, degree granting, private or out-of-state college or university.

The Maryland General Assembly created the Trust during the 1997 legislative session. The Trust is a program of the College Savings Plans of Maryland, a component unit and independent agency of the State of Maryland, authorized by the Maryland Annotated Code (Code), Education Article, Section 18, Subtitle 19 (Enabling Legislation). The College Savings Plans of Maryland Board (Board) directs the Trust. The Board consists of ten members; five of which are ex-officio members. The ex-officio members are the Comptroller of the State of Maryland, the Treasurer of the State of Maryland, the Secretary of the Maryland Higher Education Commission, the Maryland State Superintendent of Schools and the Chancellor of the University System of Maryland. The five remaining members are public members appointed by the Governor of the State of Maryland.

By law, the Trust's funds are not considered moneys of the State and may not be deposited into the Maryland State Treasury. Funds remaining in the Trust at the end of any fiscal year remain in the Trust rather than reverting to the State General Fund. In addition, all administrative costs for the College Savings Plans of Maryland (including the Maryland College Investment Plan) are accounted for in the financial statements of the Trust.

Legislation passed in 2000 established an additional financial guarantee that requires the Governor to include in his budget the amount of any shortfall of Trust assets to pay current contract liabilities. As with all aspects of the Governor's budget, the Maryland General Assembly has final approval of any amount included therein. Based on information contained within the Actuarial Soundness Report dated October 5, 2007 and issued by Richard M. Kaye \& Associates, in conjunction with PricewaterhouseCoopers LLP, as of June 30, 2007, the Governor would not be required to include an amount in his future budgets. If a future appropriation would be required and the Maryland General Assembly does not fully fund the budget request, the Board may adjust the terms of subsequent or current contracts to ensure continued actuarial soundness of the Trust. As of June 30, 2007, the Trust assets exceeded its discounted estimated liability for future tuition and mandatory fee payments.

Legislation passed in 1998 and 1999 established tax incentives for Maryland residents participating in the Trust. All contributions made by an account holder to the Trust may be deducted from Maryland State income in an amount up to $\$ 2,500$ for each contract annually. Beginning January 1, 2002 earnings on contributions are tax free for Federal and State purposes when used toward eligible qualified higher education expenses. The Federal exemption was made permanent by the Pension Protection Act of 2006.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Measurement Focus and Basis of Accounting

The activities operated by the Trust are accounted for as an enterprise fund. An enterprise fund focuses on the flow of economic resources, which, together with the maintenance of equity, is an important financial indicator. Therefore, the accompanying financial statements have been prepared on the accrual basis of accounting whereby revenues are recorded when earned and expenses are recorded when incurred, regardless of the timing of cash flows.
As permitted by Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities Tbat Use Proprietary Fund Accounting, the Trust has elected not to adopt Financial Accounting Standards Board (FASB) statements and interpretations issued after November 30, 1989, unless GASB specifically adopts such FASB statements or interpretations.

Effective July 1, 2004, the Trust adopted GASB Statement No. 40, Deposit and Investment Risk Disclosures, an amendment of GASB Statement No. 3 Deposits with Financial Institutions, Investments (including Repurchase Agreements), and Reverse Repurchase Agreements. GASB 40 requires disclosure of information regarding investments; interest risk; concentration of credit risk; and custodial credit risk. This statement has no impact on the Trust's financial position or results of operations.

The Trust's tuition and investment net assets are classified as unrestricted assets. It distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with the Trust's principal ongoing operations. Revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. The principal operating revenues of the Trust are tuition contract payments and enrollment fees.

## Revenue Recognition

The Trust records revenue for tuition contracts in the year the Trust enters into contracts with the account holder. Tuition contracts receivable is recorded at the present value of future expected contract payments. The Trust uses a $7.5 \%$ discount rate, which is based on the anticipated rate of return on investments over the life of the prepaid contract. The Trust recognizes revenue for enrollment fees when an enrollment fee is received and the contract is accepted by the Board.

## Investments

Investments are stated at fair value as provided in GASB Statement No. 31. Unrealized appreciation and depreciation on investments due to changes in fair value is recognized in the Trust's operations each year. Investments are valued on a daily basis.

## Tuition Contracts Receivable

Tuition contracts receivable as of June 30, 2007 as reported on the Statement of Net Assets represents management's best estimate of the present value of future contract payments. This is calculated by using a $7.5 \%$ discount rate.

## Capital Assets

Capital assets are stated at cost less accumulated depreciation. Capital assets are depreciated on a straight-line basis over the following useful lives:

| Computers | 3 years |
| :--- | ---: |
| Furniture | 10 years |
| Equipment | 5 years |
| Software | 3 years |
| Perpetual software license | 7 years |

The capitalization threshold for all capital assets is $\$ 500$.

## Compensated Absences

The Trust accrues for obligations that may arise in connection with compensated absences for annual leave at the current rate of employee pay. Employees fully vested in all earned but unused annual leave, up to a maximum of 400 hours, are eligible to receive compensation, at the current rate of employee pay, on termination of State employment.

## Risk Management

The Trust is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to and illness of employees; and natural disasters. The Trust participates in the State's various self-insurance programs. The State is self-insured for general liability, property and casualty, workers compensation, environmental and anti-trust liabilities and certain employee health benefits.

The State allocates the cost of providing claims servicing and claims payment by charging a "premium" to the Trust based on a percentage of the Trust's estimated current-year payroll or based on the average loss experienced by the Trust. This charge considers recent trends in actual claims experience of the State as a whole and makes provisions for catastrophic losses.

The Trust is also exposed to various risks of loss related to securities fraud. The College Savings Plans of Maryland and its Board, individually and collectively, are insured under a Directors and Officers liability insurance policy. The amount of the coverage is $\$ 5,000,000$ per annum.

There have been no significant reductions in insurance coverage from the prior year. There have never been any insurance claims against the Trust; therefore, the amount of settlements have not exceeded insurance coverage in the past three fiscal years.

## 3. DEPOSITS AND INVESTMENTS

## Custodial Risk

Cash and cash equivalents consist of amounts maintained in a bank account controlled by the Trust, pooled cash maintained by the Maryland State Treasurer and overnight investments with original maturities of 90 days or less. Cash deposits of the Trust are made in accordance with the Code, which requires depositories to give security in the form of collateral as provided in the Code, for the safekeeping, when required, of these deposits.
As of June 30, 2007, the carrying amount of the Trust's cash and cash equivalents was $\$ 6,385,499$. The bank balance totaled $\$ 5,813,721$ and pooled cash maintained by the State Treasure totaled $\$ 247,575$. Of the bank balances, $\$ 139,379$ represents deposits covered by federal depository insurance and $\$ 5,674,342$ represents repurchase agreements categorized as uninsured and unregistered (with securities held by the pledging financial institution's agent but not in the Trust's name).

## 4. INVESTMENTS

## Interest Rate Risk

The Maryland Prepaid College Trust Statement of Investment Policy (Investment Policy), adopted by the Board as required by the Enabling Legislation, allows the Trust to purchase investments including domestic and international equities, domestic and international investment grade and high yield bonds, and other governmental agency instruments, as well as money market deposits based on the Investment Policy's specified portfolio allocation.

The Investment Policy specifies the portfolio allocation, which considers the investment safety and liquidity characteristics while aiming for the specified yield targets of the Trust. It is management's practice to have no investments with longer maturities than what is expected to fund tuition obligations.

As of June 30, 2007, the Trust had the following investment and maturities (amounts in thousands):
Investment Maturities (in Years)

| Investment Type | Fair Value | Less than 1 | 1-5 | 6-10 | 11-15 | More than 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Govt. money market mutual fund | \$ 13,133 | \$ 13,133 | \$ 0 | \$ 0 | \$ 0 | \$ 0 |
| U.S. Treasury notes | 22,418 | 0 | 14,655 | 250 | 1,842 | 5,671 |
| U.S. Govt. agencies | 33,109 | 450 | 1,519 | 0 | 3,057 | 28,083 |
| Corporate bonds | 95,820 | 2,655 | 14,277 | 6,861 | 753 | 71,274 |
| Municipal bonds | 7,537 | 25 | 1,984 | 2,256 | 802 | 2,470 |
| Common stocks | 158,870 | 158,870 | 0 | 0 | 0 | 0 |
| Preferred Stock | 446 | 446 | 0 | 0 | 0 | 0 |
| REITs | 4,908 | 4,908 | 0 | 0 | 0 | 0 |
| Large cap mutual fund | 81,949 | 81,949 | 0 | 0 | 0 | 0 |
| S\&P 500 Index mutual fund | 53,366 | 53,366 | 0 | 0 | 0 | 0 |
| International mutual fund | 54,129 | 54,129 | 0 |  | 0 | 0 |
| Emerging markets mutual fund | d 16,418 | 16,418 | 0 | 0 | 0 | 0 |

## Credit Risk

The Investment Policy details the minimum quality standards for it bond portfolios. The average rating in each portfolio must be "A" or better by either the S\&P or Moody's. The Trust's mutual fund investments, excluding repurchase agreements that are treated as cash equivalents, are not subject to classification by credit risk because the Trust owns units rather than specific securities. The U.S. Government money market mutual fund is not considered to have credit risk. All such investments are in mutual fund shares stated at fair value based upon quoted market prices.

As of June 30, 2007, the Trust's has the following investments and quality ratings:

## Investment Type

U.S. Government agencies

Bonds
Bonds
Bonds
Bonds
Bonds
Fair Value
$\$ 55,527$
39,757
5,716
10,634
18,081
29,169
Rating
-
AAA
AA
A
Less than A
Not rated by Moody's

## Rating Organization

- 

Moody's
Moody's
Moody's
Moody's
Not rated by Moody's

## Concentration of Credit Risk

The Trust's policy for reducing the risk of loss is detailed in the Investment Policy. The Investment Policy limits a single investment to $5 \%$ of the bond portfolio's market value, except U.S. Treasury notes and bonds. It also limits a single investment to $10 \%$ of the equity portfolio's market value. Furthermore, the Investment Policy defines the maximum allowed in a single sector.

## Custodial Risk

The Trust's securities are issued in the Trust's name and are maintained in separate accounts held by M\&T Bank, the Trust's custodian.

## 5. CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2007 was as follows (amounts in thousands):

|  | Beginning Balance | Additions | Reductions | Ending Balance |
| :---: | :---: | :---: | :---: | :---: |
| Capital assets being depreciated: |  |  |  |  |
| Computers | \$ 85 | \$ 29 | \$ (4) | \$110 |
| Furniture | 17 | 0 | 0 | 17 |
| Equipment | 12 | 0 | 0 | 12 |
| Software | 57 | 0 | 0 | 57 |
| Perpetual software license | 495 | 0 | 0 | 495 |
| Total capital assets at historical cost | 666 | 29 | (4) | 691 |
| Less accumulated depreciation for: |  |  |  |  |
| Computers | 80 | 12 | (4) | 88 |
| Furniture | 5 | 1 | 0 | 6 |
| Equipment | 10 | 1 | 0 | 11 |
| Software | 57 | 0 | 0 | 57 |
| Perpetual software license | 424 | 71 | 0 | 495 |
| Total accumulated depreciation | 576 | 85 | (4) | 657 |
| Capital assets, net | \$90 | $\underline{\underline{\$(56)}}$ | $\underline{\underline{\$ 0}}$ | \$ 34 |

## 6. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

As of June 30, 2007, accounts payable and accrued expenses consisted of the following (amounts in thousands):

| Due to vendors | $\$ 187$ |
| :--- | :--- |
| Salaries and employee benefits | $\underline{28}$ |
| Total | $\underline{\underline{\$ 215}}$ |

## 7. OTHER LIABILITIES

As of June 30, 2007, other liabilities consisted of the following (amounts in thousands):

| Compensated absences | $\$ 56$ |
| :--- | ---: |
| Workers' compensation | $\underline{3}$ |
| Total | $\underline{\underline{\$ 59}}$ |

## 8. PENSION BENEFITS

Eligible employees of the Trust, as employees of the State, are covered under the retirement plans of the State Retirement and Pension System of Maryland (the System) and are also entitled to certain healthcare benefits upon retirement. This system is a cost sharing multiple-employer defined benefit pension plan administered by the System Board of Trustees in accordance with Article 73 B of the Code. Eligible employees are required to contribute to the System a fixed percentage of their regular salaries and wages that exceed the Social Security wage base. The Trust is required to make contributions to the System based on actuarial valuations. The contribution requirements of eligible employees and the Trust are established and may be amended by the System Board of Trustees. The Trust's only liability for retirement and post employment benefits is its required annual contribution, which it has fully funded during the years ended June 30, 2007, 2006 and 2005. These contributions amounted to $\$ 40,528, \$ 32,532$ and $\$ 24,914$ for the fiscal years ended June 30, 2007, 2006 and 2005, respectively. The System prepares a separate audited Comprehensive Annual Financial Report, which can be obtained from the State Retirement and Pension System of Maryland, 120 East Baltimore Street, Baltimore, Maryland 21202.

## 9. TAX EXEMPT STATUS

The Trust is exempt from Federal taxation in accordance with Section 529 of the Internal Revenue Code. Additionally, the Trust is exempt from State and local taxation in accordance with the Enabling Legislation.

## 10. ACCRUED TUITION BENEFITS

The Trust's consulting actuary independently determines the Trust's actuarial present value of future contract tuition benefit payments. The actuarial calculation is based on the present value of estimated future tuition benefit payments to be made from the Trust, which includes assumptions for future tuition and mandatory fee increases and contract terminations that are determined by the Board and its actuaries. A $7.5 \%$ discount rate is used in determining the value of the future contract tuition benefits.

The significant assumptions used for this calculation are discussed below:
Tuition and Mandatory Fee Increases: The Weighted Average Tuition (WAT) is the in-state or in-county tuition and mandatory fees at each Maryland public college times the number of full-time equivalent in-state or in-county students enrolled at that college, added together. This total is then divided by the number of full-time equivalent in-state or in-county students enrolled at all Maryland public colleges. The tuition component of the WAT for Maryland public universities and community colleges is projected to increase $6 \%$ per annum and the mandatory fee component of the WAT is projected to increase $10 \%$ per annum.

Investment Return: The actuarial valuation of the Trust Fund was determined using an assumed $7.65 \%$ rate of return on investments. It is further assumed that the Trust fund is exempt from Federal income tax.

Enrollment of Trust Beneficiaries: It is assumed that beneficiaries will attend college full-time, commencing with their expected matriculation date. Contract beneficiaries are assumed to attend the various colleges and universities in the same proportion as the headcount information that was used to determine the 2007-2008 WAT with a $8 \%$ bias load added.

Bias Load: The term bias load is a reference to the expectation that more beneficiaries of the Trust will attend a Maryland public college with tuition and mandatory fees that are higher than the WAT. The $8 \%$ bias load used relates to the estimated percentage increase in expenditures by the Trust over the WAT as a result of the attendance by beneficiaries at these colleges.

Death and Disabilities: Mortality rates for beneficiaries are assumed to follow the 1990 U.S. Life Tables.

Change in accrued tuition benefits payable for the year ended June 30, 2007 is as follows (amounts in thousands):

| July 1, 2006 | $\underline{\text { Increase }}$ | $\underline{\text { Decrease }}$ | June 30,2007 | Amount due <br> within one year |
| :--- | :---: | :---: | :---: | :---: |
| $\underline{\underline{\$ 592,111}}$ | $\underline{\underline{\$ 51,748}}$ | $\underline{\underline{\$ 21,404}}$ | $\underline{\underline{\$ 62,455}}$ | $\underline{\underline{\$ 30,144}}$ |

## PROFILE OF NEW COLLEGE INVESTMENT PLAN ENROLLMENTS

## Enrollment by County

Of the 23,749 new accounts in the College Investment Plan as of June 30, 2007, enrollments have been concentrated in Montgomery (38\%), Baltimore (12\%) and Howard (10\%) counties. However, there have been gains in Plan participation in other parts of the State. The following chart shows a breakdown of the counties and regions of residence for the College Investment Plan participants.


## Age of Beneficiaries at Time of Enrollment

The College Investment Plan has experienced a broad distribution of accounts for beneficiaries among a wide range of age groups. The trend indicates that Maryland families are starting to save for beneficiaries at an earlier age. Over $60 \%$ of beneficiaries are under 9 years of age, with nearly two-thirds of those age 4 or under at the time of enrollment. The College Investment Plan allows beneficiaries of any age, with more than $7 \%$ of new beneficiaries over 18 years of age, as shown in the chart below.


## Investment Portfolio Selected

Account holder trends in investment selection show that the Enrollment-Based Portfolios, with investment mixes that automatically adjust to be more conservative over time, continue to be a popular choice in the College Investment Plan. With a participation rate of nearly $19 \%$ of total accounts, Portfolio 2024 was the most popular selection among Enrollment-Based Portfolios. Within the Fixed Portfolio classification, the Equity Portfolio is the most popular investment choice, with an approximate $12 \%$ participation rate.


## SYSTEMATIC INVESTING

Over $40 \%$ of accounts in the College Investment Plan are funded by the automatic monthly contribution feature. Automatic monthly contributions are made by automatically debiting a checking or savings account or making an after-tax payroll deduction.

## STUDENTS USING ACCOUNTS TOWARD COLLEGE EXPENSES

Since the launch of the College Investment Plan in December 2001, most account holders have been focused on creating and contributing to accounts. However, distributions began to occur since shortly after the launch of the Plan. Since July 1, 2006, distributions have been taken for 4,170 unique beneficiaries totaling approximately $\$ 45.9$ million. There is no minimum amount of time that funds need to be invested in the College Investment Plan before they can be used for eligible higher education expenses.

```
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Baltimore, MD 21210-1886
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Member: American Inslitute of Certified Public Accountants
and Maryland Association of Certified Public Accountants
```


## Independent Public Accountant's Report

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The College Savings Plans of
Maryland Board
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We have audited the accompanying financial statements of fiduciary net assets of the Maryland College Investment Plan (the Plan), as of June 30, 2007, and the individual portfolio statements of net assets (the Portfolios), as of June 30, 2007, and the related statements of changes in fiduciary net assets and portfolio statements of operations and changes in the net assets for the year then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Maryland College Investment Plan as of June 30, 2007, and the changes in the Plan's financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis on pages 26 through 35 is not a required part of the financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

We have not audited the other data included in the Annual Report and accordingly, we express no opinion thereon.
Alwams, Fosker, Wwle o Neleicms. P.A

Baltimore, Maryland
October 19, 2007

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Our discussion and analysis of the College Investment Plan's financial performance provides an overview of its financial activities for the fiscal year ended June 30, 2007. This discussion is designed to provide a general overview of the College Investment Plan operations and the Board's insight into its financial statements. This discussion was prepared by the College Savings Plans of Maryland and should be read in conjunction with the Maryland College Investment Plan's financial statements and notes, which begin on page 36. Inquiries may be directed to the College Investment Plan at collegesavingsmd.org or by delivering your request to 217 E . Redwood Street, Suite 1350, Baltimore, MD 21202. The financial statements of the Plan for the fiscal year ended June 30, 2007 have been audited by Abrams, Foster, Nole \& Williams, P.A. who are also the auditors for the State of Maryland.

## College Investment Plan Financial Statements and Other Financial Information

The College Investment Plan financial statements were prepared in accordance with standards issued by GASB. The financial statements contained in this Annual Report provide information about the activities of the College Investment Plan as a whole and present a long-term view of the Plan's finances. Portfolio financial statements are presented as Supplementary Information beginning on page 42.

Financial Highlights By Portfolio - as of June 30, 2007**


The Value and Mid-Cap Value Funds were the top performers among the portfolio's domestic equities, and were the strongest contributors to the portfolio's relative performance. In contrast, the Small-Cap Stock Fund lagged and underperformed its counterpart in the benchmark.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2027 | $8.33 \%$ | $20.90 \%$ | $20.90 \%$ |
| Weighted Benchmark ${ }^{\star}$ | $7.69 \%$ | $20.85 \%$ | $20.85 \%$ |

ASSET CLASS
ALLOCATION


PORTFOLIO 2024
Portfolio 2024 posted sizable gains for the six and 12 months ended June 30, 2007. Both the sixand 12 -month results for the portfolio surpassed the performance of its weighted benchmark.
Overall, the top absolute performers in the portfolio over the past 12 months were the international components as foreign equity markets generated the best returns for the third consecutive fiscal year. However, the international equity portion of the portfolio underperformed the MSCI EAFE Index. In early 2007, the International Equity Index Fund was added to the portfolio, increasing the diversification of its foreign holdings.


Among the portfolio's domestic equity components, the Value and Mid-Cap Value Funds enjoyed robust returns and were the strongest relative contributors. The only holding in the portfolio that returned less than $20 \%$ for the 12 months was the Small-Cap Stock Fund, which posted more modest double-digit gains.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2024 | $8.35 \%$ | $21.07 \%$ | $13.86 \%$ |
| Weighted Benchmark |  |  |  |
|  | $7.69 \%$ | $20.85 \%$ | $14.32 \%$ |



## PORTFOLIO 2021

Portfolio 2021 produced strong gains for the six and 12 months ended June 30, 2007, outperforming its weighted benchmark over both time periods. The portfolio's domestic equity holdings generated healthy gains and were the best contributors to relative performance in both periods.
The Value and Mid-Cap Value Funds were the strongest relative contributors. The laggard in the portfolio was the Small-Cap Stock Fund, which nonetheless delivered a double-digit gain. International equity markets outperformed domestic stocks over the past year but the international equity portion of the portfolio lagged the MSCI EAFE Index.

MUTUAL FUND
ALLOCATION



## PORTFOLIO 2018

Portfolio 2018 generated robust returns for the six and 12 months ended June 30, 2007. The portfolio's sixand 12 -month returns outpaced the performance of its weighted benchmark. An overweight to equity holdings and an underweight in fixed income contributed to absolute and relative results.

Every holding within the equity portion of the portfolio posted more than $20 \%$ gains over the past 12 months, except the Small-Cap Stock Fund, which returned more than $14 \%$. Overall, the best-performing segment of the portfolio was its international position, reflecting a third straight year of outsized performance in overseas equity markets. However, the international equity portion of the portfolio trailed the MSCI EAFE benchmark. The Value and Mid-Cap Value Funds posted strong relative contributions and the best absolute performance among the portfolio's domestic equities.


The portfolio's fixed-income component posted solid absolute gains and was largely responsible for the portfolio's outperformance because of its allocation to dividend paying stocks and high-yield corporate bonds.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2018 | $7.37 \%$ | $19.27 \%$ | $7.98 \%$ |
| Weighted Benchmark* | $6.36 \%$ | $17.98 \%$ | $8.32 \%$ |



## PORTFOLIO 2015

Portfolio 2015 delivered a solid gain for the six months ended June 30, 2007, and a double-digit return for the 12 months ended June 30, 2007. The portfolio's returns surpassed the performance of its weighted benchmark over both time periods. An overweight to equity holdings and an underweight in fixed income contributed to absolute and relative results.

Overall, the top absolute performers in the portfolio over the past 12 months were the international components as foreign equity markets generated the best returns for the third consecutive fiscal year. Among the portfolio's domestic equity components, the Value and Mid-Cap Value Funds posted robust absolute and relative returns, while the Small-Cap Stock Fund posted the lowest gains.

MUTUAL FUND ALLOCATION


The portfolio's bond component also advanced, though at a more modest pace than the equity holdings, and was a strong contributor to the portfolio's relative performance. The Spectrum Income Fund's holdings in dividend-paying stocks and high-yield corporate bonds, as well as a modest allocation in emerging market bonds, bolstered the Fund's relative returns.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2015 | $6.39 \%$ | $17.37 \%$ | $7.51 \%$ |
| Weighted Benchmark* | $5.23 \%$ | $15.63 \%$ | $7.37 \%$ |



## PORTFOLIO 2012

MUTUAL FUND ALLOCATION
Portfolio 2012 advanced for the six months ended June 30, 2007, and posted a double-digit return for the 12 months ended June 30, 2007. Both the sixand 12 -month results outperformed the portfolio's weighted benchmark. An overweight to equity holdings and an underweight in fixed income contributed to absolute and relative results.

Diversification boosted the portfolio's fixed-income position as its broad array of income-producing investments generated solid gains. In particular, exposure to dividend-paying stocks and high-yield corporate bonds in the Spectrum Income Fund,
 both of which posted double-digit gains over the past 12 months, boosted returns.
In the equity portion of the portfolio, the international components were the best overall absolute performers but the international equity portion of the portfolio underperformed its benchmark, the MSCI EAFE Index. The portfolio's domestic equity holdings-led by the Value and Mid-Cap Value Funds-were the strongest contributors to the portfolio's relative performance. The laggard in the portfolio was the small-cap stock position, which generated a double-digit return but was a modest relative performance detractor.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2012 | $5.11 \%$ | $14.84 \%$ | $7.23 \%$ |
| Weighted Benchmark |  | $3.97 \%$ | $12.75 \%$ |



## PORTFOLIO 2009

MUTUAL FUND ALLOCATION
Portfolio 2009 posted a modest gain for the six months ended June 30, 2007, and a solid advance for the 12 months ended June 30, 2007. The portfolio outpaced the returns of its weighted benchmark in both time periods. An overweight to equity holdings and an underweight in fixed income contributed to absolute and relative results.

The equity component of the portfolio consisted primarily of the Equity Index 500 Fund, which gained $20 \%$ for the 12 -month period. However, small positions in mid- and small-cap stocks added value, outperforming the broad market benchmarks.


The portfolio's fixed-income component generated a solid return for the 12 -month period and contributed favorably to performance relative to the benchmark. The portfolio's allocation to the Spectrum Income Fund generated solid gains as several diversifying elements-most notably, dividend-paying stocks, high-yield corporate bonds, and emerging market securities-performed well.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO 2009 | $3.94 \%$ | $12.10 \%$ | $6.74 \%$ |
| Weighted Benchmark* | $3.10 \%$ | $10.30 \%$ | $5.66 \%$ |

ASSET CLASS
ALLOCATION


PORTFOLIO FOR COLLEGE
MUTUAL FUND
ALLOCATION
The Portfolio for College generated modestly positive results for the six months ended June 30, 2007, and a respectable gain for the 12 months ended June 30, 2007. Although the portfolio's six-month return underperformed its weighted benchmark, the 12 -month results were in line with those of the benchmark.

The portfolio's modest equity position posted a gain of just over $20 \%$ for the 12 -month period due to strong results from commodity-driven sectors of the stock market, particularly energy and materials. However, the Equity Index 500 Fund slightly lagged its benchmark, primarily because of fees.


Over the last six months of the period, we shifted nearly all of the money market assets into the portfolio's ShortTerm Bond Fund, which comprised nearly $75 \%$ of the portfolio as of June 30, 2007. Short-term bonds lagged money market securities, and that significantly detracted from relative performance. This repositioning reflected our expectations of stable to declining short-term interest rates.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| PORTFOLIO FOR COLLEGE | $3.01 \%$ | $8.18 \%$ | $3.54 \%$ |
| Weighted Benchmark* | $3.16 \%$ | $8.16 \%$ | $3.90 \%$ |

ASSET CLASS ALLOCATION


## EQUITY PORTFOLIO

The Equity Portfolio generated robust returns for the six and 12 months ended June 30, 2007. The portfolio's sixand 12 -month returns outpaced the performance of its weighted benchmark.

The Value and Mid-Cap Value Funds were the top performers among the portfolio's domestic equities and were key contributors to the portfolio's outperformance of its benchmark. In contrast, the Small-Cap Stock Fund lagged and underperformed its counterpart in the benchmark.

Every holding in the portfolio posted double-digit gains over the past 12 months, with all but one returning more than $20 \%$. Overall, the best-performing segment of the
 portfolio was its international position, reflecting a third straight year of outsized performance in overseas equity markets. However, the international holdings trailed their benchmarks and detracted from relative results. In early 2007, the International Equity Index Fund was added to the portfolio, increasing the diversification of its foreign holdings.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| EQUITY PORTFOLIO | $8.41 \%$ | $21.17 \%$ | $8.54 \%$ |
| Weighted Benchmark* | $7.68 \%$ | $20.89 \%$ | $9.12 \%$ |



Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| TOTAL EQUITY MARKET <br> INDEX PORTFOLIO | $7.35 \%$ | $19.70 \%$ | $19.70 \%$ |
| Weighted Benchmark* | $7.47 \%$ | $20.30 \%$ | $20.30 \%$ |



In the equity portion of the portfolio, the international components were the best overall absolute performers as foreign equity markets generated robust returns for a third consecutive fiscal year. However, their relative performance lagged the MSCI EAFE Index. The portfolio's fixed-income component produced solid absolute and relative returns for the 12-month period, and outperformed the Lehman Brothers U.S. Aggregate Index.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| BALANCED PORTFOLIO | $6.16 \%$ | $16.64 \%$ | $8.37 \%$ |
| Weighted Benchmark* | $5.04 \%$ | $14.90 \%$ | $7.61 \%$ |

ASSET CLASS
ALLOCATION


BOND AND INCOME PORTFOLIO
MUTUAL FUND
ALLOCATION
The Bond and Income Portfolio posted a modest gain for the six months ended June 30, 2007, and a solid advance for the 12 months ended June 30, 2007. The portfolio outperformed its benchmark, the Lehman Brothers U.S. Aggregate Index, over both time periods.

Diversification was the key behind the portfolio's superior relative performance as its broad array of income-producing investments generated solid gains. In particular, the Spectrum Income Fund's exposure to dividend-paying stocks and highyield corporate bonds, both of which posted double-digit gains over the past 12 months, boosted returns. The portfolio's
 position in foreign bonds also added relative value during the period.

Within the portfolio's high-grade bonds holdings, we took advantage of the weakness in long-term Treasury by increasing our position in this segment of the bond market. We concurrently trimmed exposure in high-yield bonds, following a strong multi-year run, and GNMA, due to concerns about the subprime market, and reallocated assets to short-term and foreign bonds during the period.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | $\mathbf{1 2}$ MONTHS | ANNUALIZED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| BOND \& INCOME PORTFOLIO | $2.46 \%$ | $9.43 \%$ | $7.21 \%$ |
| Lehman Brothers U.S. <br> Aggregate Index | $0.98 \%$ | $6.12 \%$ | $4.58 \%$ |

## SHORT-TERM BOND PORTFOLIO

The Short-Term Bond Portfolio generated positive results for both the six and 12 months ended June 30, 2007. The portfolio's six- and 12-month returns trailed the performance of its benchmark, the Lehman Brothers 1- to 3-Year Government/Credit Index, largely because of fees.

The portfolio's increased exposure to high-quality commercial mortgage-backed securities added value and contributed meaningfully to an increase in the portfolio's yield. Although the portfolio's position in corporate bonds was reduced, it remained overweight in this underperforming sector compared with the benchmark, which hurt relative results.

MUTUAL FUND
ALLOCATION


Short-term bonds rallied modestly over the past 12 months as the two-year Treasury note yield fell from $5.2 \%$ to $4.9 \%$. For most of the period, economic growth moderated as the housing market slumped, and short-term bonds rallied in anticipation of an interest rate cut from the Federal Reserve. However, short-term bonds gave up some of their gains late in the period as economic conditions appeared to improve.

Performance Comparison as of June 30, 2007

|  | 6 MONTHS | 12 MONTHS | ANNUALIIED <br> SINCE INCEPTION |
| :--- | :---: | :---: | :---: |
| SHORT-TERM BOND PORTFOLIO | $1.87 \%$ | $5.01 \%$ | $2.38 \%$ |
| Lehman Brothers 1- To 3-Year <br> Government/Credit Index | $2.16 \%$ | $5.34 \%$ | $2.76 \%$ |

* The Weighted Benchmark is a composite of each benchmark associated with each asset class and investment style contained within the portfolio.
** Inception date for Portfolio 2027 and the Total Equity Market Index Portfolio is 7une 30, 2006. Benchmark performance commenced on the same date.

Inception date for Portfolio 2024 and the Short-Term Bond Portfolio is October 31, 2003. Benchmark performance commenced on the same date.

Inception date for all other portfolios is November 26, 2001. Benchmark performance for these portfolios commenced on November 30, 2001.

## ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

## Statement of Fiduciary Net Assets

The Statement of Fiduciary Net Assets presents the assets, liabilities, and net assets of the College Investment Plan as of June 30, 2007. This statement, along with the College Investment Plan's Statement of Changes in Fiduciary Net Assets, is prepared using the accrual basis of accounting. Under this method of accounting, revenues and assets are recognized when enrollment materials are received in good order, distributions from an account are recognized when paid, and expenses and liabilities are recognized when services are provided, regardless of when cash is exchanged.

The net assets of the College Investment Plan increased by more than $\$ 412$ million. This increase was due to the addition of approximately 23,700 new accounts as well as the additional investments made into existing Plan accounts.

The College Investment Plan Statement of Fiduciary Net Assets includes assets, liabilities, and net assets. We classify assets as current and noncurrent. Current assets consist primarily of investments, which comprise in excess of $99 \%$ of current assets. Noncurrent assets are less than $1 \%$ of all assets and are detailed in the Portfolio Financial Statements contained in the Supplementary Information.

Net assets consist primarily of contributions to accounts and investment earnings, net of distributions from accounts.

## Statement of Changes in Fiduciary Net Assets

Changes in net assets as presented on the Statement of Changes in Fiduciary Net Assets are based on the activity of the College Investment Plan. The purpose of this statement is to present the account contributions and increases or decreases in the fair value of investments of the College Investment Plan and the payments or distributions made by the Plan.

Additions are the result of contribution to accounts in the College Investment Plan. Deductions are those payments or distributions made from accounts.

## Portfolio Financial Statements

The Statement of Net Assets by Portfolio, the Statement of Operations and Changes in Net Assets and the Financial Highlights are included in this Annual Report as supplementary statements. These statements contain certain information for each of the portfolios within the College Investment Plan as of June 30, 2007.
The Statement of Net Assets by Portfolio details the investments and net assets for each portfolio. This statement also contains information regarding the investments in the underlying mutual funds for each of the portfolios. Net assets consist of account contributions and investment earnings and losses, net of distributions from accounts.
The Statement of Operations and Changes in Net Assets reports the investment income and the realized and unrealized gains and losses for each portfolio. This statement also includes information regarding account contributions and distributions from accounts for each portfolio. An account holder's interest in a portfolio is represented as a number of units.
The Financial Highlights statement includes net asset value information, total return, and various ratios for each individual portfolio.

## Budgetary Control and Financial Oversight

The College Investment Plan is administered by the College Savings Plans of Maryland. The Board, in accordance with the enabling legislation for the College Investment Plan, prepares and submits an annual budget to the Maryland Governor and the General Assembly for informational purposes only. In accordance with its fiduciary obligations, each quarter, the Board reviews a comparison of actual and budgeted expenses in connection with its administration of the College Savings Plans of Maryland.

# Statement of Fiduciary Net Assets 

As of June 30, 2007
(amounts in thousands)

## ASSETS

Current assets:
Investments, at fair value $\$ 1,433,292$

## LIABILITIES

Current liabilities:
Other liabilities

## NET ASSETS

Restricted held in trust for:
Individuals and organizations
1,432,961
TOTAL NET ASSETS
\$1,432,961

See accompanying notes to financial statements

# Statement of Changes in Fiduciary Net Assets For the Fiscal Year Ended June 30, 2007 

(amounts in thousands)

## ADDITIONS

Contributions:
Account holders
\$ 319,831
Investment income:
Net increase in fair value of investments
160,414
Net investment income
Total investment income 23,962
184,376

## DEDUCTIONS

Payments in accordance with trust agreements

$$
(92,001)
$$

Net additions to net assets 412,206

Net assets, beginning of year $1,020,755$

Net assets, end of year \$1,432,961

# NOTES TO FINANCIAL STATEMENTS Year Ended June 30, 2007 

## 1. ORGANIZATION AND PURPOSE

The Maryland College Investment Plan (Plan) was established under the Maryland College Investment Trust (Trust) to allow investors to save for qualified higher education expenses on a tax-advantaged basis in accordance with the provisions of Section 529 of the Internal Revenue Code. The Plan is a private purpose trust fund, used to account for resources legally held in trust for individual investors. The College Savings Plans of Maryland Board (Board) serves as trustee for the Trust, and T. Rowe Price Associates, Inc. (Price Associates or the Program Manager) serves as the program manager. The Plan is marketed directly to investors without sales charges, and offers eight enrollment-based and five fixed investment portfolios (individually, a Portfolio and collectively, the Portfolios). Each Portfolio invests in predetermined underlying equity, fixed-income, and/or money market mutual funds (Underlying Mutual Funds) managed by Price Associates or T. Rowe Price International, Inc., a wholly owned subsidiary of Price Associates.

The Maryland General Assembly passed House Bill 11, which created the Plan, during the 2000 legislative session. The Plan is a separate program, authorized by the Maryland Code Annotated Education Article, Section 18, Subtitle 19A (Enabling Legislation). The Board directs the Trust. The Board consists of ten members, five of whom are ex-officio members. The ex-officio members are the State Comptroller, the State Treasurer, the State Secretary of the Maryland Higher Education Commission, the State Superintendent of Schools, and the Chancellor of the University System of Maryland. The five remaining members are public members appointed by the Governor.

The Enabling Legislation allows that all contributions made by an account holder to the Plan may be deducted from Maryland State income in an amount up to $\$ 2,500$ for each beneficiary annually. Beginning January 1, 2002, earnings on contributions are tax free for Federal and State purposes when used toward eligible qualified higher education expenses. The Federal exemption was made permanent by the Pension Protection Act of 2006.

All administrative costs for the College Savings Plan of Maryland, including the Plan, are accounted for in the financial statements of the Maryland Prepaid College Trust.

## 2. SIGNIFICANT ACCOUNTING POLICIES

## Basis of Preparation

The accompanying Plan financial statements were prepared in accordance with accounting principles generally accepted in the United States of America, which require the use of estimates. The financial statements of the Plan use an economic resources measurement focus and the accrual basis of accounting, whereby revenues are recorded when earned and expenses are recorded when incurred, regardless of the timing of cash flows.

As permitted by Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, the Plan has elected not to adopt Financial Accounting Standards Board (FASB) statements and interpretations issued after November 30, 1989, unless GASB specifically adopts such FASB statements or interpretations.

## Units

Each investor's beneficial interest in the net assets of a Portfolio is represented by units, an unlimited number of which are authorized. Contributions to and distributions from the Plan are recorded upon receipt of participant instructions in good order, based on the next determined net asset value per unit. Net investment income and net realized gains accumulate in the net asset value of each Portfolio and are not separately distributed to participants.

## Investment Income and Transactions

Income and capital gain distributions from the Underlying Mutual Funds are recorded on the ex-dividend date, which is the date that you are required to be a shareholder of record in order to receive the dividend. Investment transactions in shares of the Underlying Mutual Funds are accounted for on the trade date. Realized gains and losses are reported on the identified cost basis.

## 3. INVESTMENTS

The Plan is not restricted in its investments by legal or contractual provisions. Investments are stated at fair value as provided in GASB Statement No. 31. The Plan invests solely in mutual funds, which are valued at each Underlying Mutual Fund's closing net asset value per share on the date of valuation. Unrealized appreciation/depreciation on investments due to changes in fair value is recognized in the Plan's operations each year.

The Plan's investments in mutual funds expose it to market risk in the form of equity price risk - that is, the potential future loss of value that would result from a decline in the fair values of the Underlying Mutual Funds. Each Underlying Mutual Fund and its underlying net assets are also subject to market risk that may arise from changes in equity prices, credit ratings, foreign currency exchange rates, and interest rates. The Plan's investments in mutual fund shares are not subject to classification by credit risk.

As of June 30, 2007, the Plan held the following aggregate investments in mutual funds (amounts in thousands):

$$
\underline{\text { Aggregate Cost Unrealized Gain/(Loss) Aggregate Fair Value }}
$$

## Domestic stock funds

T. Rowe Price Blue Chip Growth Fund
T. Rowe Price Equity Index 500 Fund
T. Rowe Price Mid-Cap Growth Fund
T. Rowe Price Mid-Cap Value Fund
T. Rowe Price Small-Cap Stock Fund
T. Rowe Price Total Equity Market Index Fund
T. Rowe Price Value Fund
Total domestic stock funds
International stock funds
T. Rowe Price International Equity Index Fund
T. Rowe Price Intl. Growth \& Income Fund
T. Rowe Price International Stock Fund
Total international stock funds

## Domestic bond funds

T. Rowe Price Short-Term Bond Fund

## Blended asset funds

| T. Rowe Price Spectrum Income Fund | 324,065 | 13,489 | 337,554 |
| :--- | :---: | :---: | :---: |
| Money market funds |  |  |  |
| T. Rowe Price Summit Cash Reserves Fund | 8,264 | - | 0 |
| Total Investments in Mutual Funds | $\underline{\$ 1,180,551}$ | $\underline{ }$ | $\underline{\underline{\$ 252,741}}$ |

Each Underlying Mutual Fund that invests in bonds is subject to interest rate risk, which is the decline in bond prices that usually accompanies a rise in interest rates. The weighted average maturity and weighted average effective duration of the underlying net assets of applicable Underlying Mutual Funds were as follows as of June 30, 2007:

## Weighted Average Maturity

 (in years)
## Weighted Average Duration

 (in years)
# Domestic bond funds 

$\begin{array}{lll}\text { T. Rowe Price Short-Term Bond Fund } & 2.60 & 1.94\end{array}$
Blended asset funds
$\begin{array}{lll}\text { T. Rowe Price Spectrum Income Fund } & 7.35 & 4.69\end{array}$

## 4. TAX EXEMPT STATUS

The Plan is exempt from Federal taxation in accordance with Section 529 of the Internal Revenue Code and is exempt from Maryland State and Local taxation in accordance with the Enabling Legislation. Accordingly, the Plan makes no provision for income taxes.

## 5. RELATED PARTIES

Price Associates is a wholly owned subsidiary of T. Rowe Price Group, Inc. Price Associates and its wholly owned subsidiaries provide investment management, recordkeeping and account servicing, administrative, distribution and marketing, custodial, and certain other services to the Plan. Price Associates and its wholly owned subsidiaries also serve as investment manager for each of the Underlying Mutual Funds, and certain officers and directors of Price Associates and its subsidiaries are also officers and directors of the Underlying Mutual Funds.

Each Portfolio pays an all-inclusive program fee to Price Associates, which is accrued daily and paid monthly. During the year-ended June 30, 2007, the program fee totaled $0.28 \%$ of each Portfolio's average daily net assets. The program fee will be reduced to $0.25 \%$ of average daily net assets once aggregate Plan average net assets exceed $\$ 2$ billion. Program fees payable by the Portfolios as of June 30, 2007 totaled $\$ 329,000$. In addition, each Portfolio indirectly bears its pro-rata share of the fees and expenses of the Underlying Mutual Funds in which it invests.

The Portfolios pay no investment management fees; however, Price Associates receives asset-based management fees from the Underlying Mutual Funds in which the Portfolios invest. Shareholder servicing costs associated with recordkeeping and related unit holder servicing for the Portfolios are passed to each Underlying Mutual Fund in proportion to the average daily value of its shares owned by the Portfolios. The impact of Portfolio-related costs borne by the Underlying Mutual Funds is reflected in the valuations of the Underlying Mutual Funds, which, in turn, affect the net asset values of the Portfolios.

## MARYLAND COLLEGE INVESTMENT PLAN

Effective July 1, 2006, Price Associates agreed to limit the ratio of the Plan's direct and indirect expenses to average net assets (Plan's effective expense ratio) to $0.95 \%$ per year (expense limit). For purposes of the limitation, expenses include the program fee charged to the Portfolios as well as the effect of the weighted average expense ratios of the Underlying Mutual Funds in which the Portfolios invest. Expenses in excess of the limit are borne by Price Associates (expense waivers) in the form of reduced program fees paid by each Portfolio to Price Associates. Expense waivers are allocated to the Portfolios on the basis of relative average net assets and are subject to later repayment by the Portfolios to the extent that repayment would not cause the Plan's effective expense ratio to exceed the expense limit. Pursuant to this limit, there were no waivers or repayments of program fees during the fiscal year ended June 30, 2007, and there were no amounts subject to future repayment by the Portfolios as of June 30, 2007.

The Program Manager has agreed to pay the Board as trustee, from total program fees earned, an amount to support certain administrative and marketing efforts provided by the Board to the Plan. This agreement provides that the Board is to receive an amount equal to $0.04 \%$ of Plan assets for average monthly assets between $\$ 750$ million and $\$ 1$ billion and an additional $0.06 \%$ on Plan assets greater than $\$ 1$ billion. Pursuant to the agreement, the Program Manager paid the Trustee $\$ 636,000$ for administrative and marketing costs during the year ended June 30, 2007.

Effective July 1, 2006, the Plan no longer charges an enrollment fee.
The staff of the Board supports Price Associates' management of the Plan in accordance with applicable laws and regulations, Board policy, and the Board's contract with Price Associates. Employees of the Board review and obtain Board approval of all Plan disclosure documents, review and approve all marketing initiatives in accordance with the approved marketing plan, and monitor the implementation and employee training of operational procedures. The Trust coordinates several contracts between the Board and its service providers for services to both the Trust and the Plan.

## SUPPLEMENTARY INFORMATION

MARYLAND COLLEGE INVESTMENT PLAN

## Fiscal Year Ended June 30, 2007

Amounts in thousands, except net asset value per unit

| Statements of Net Assets | PORTFOLIO 2027 |  |  |  | PORTFOLIO 2024 |  |  |  | PORTFOLIO 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percent of Net Assets | Shares |  | lue | Percent of Net Assets | Shares |  | Value | Percent of Net Assets | Shares |  | Value |
| Investments at value |  |  |  |  |  |  |  |  |  |  |  |  |
| T. Rowe Price Blue Chip Growth Fund | 17.3\% | 28,746 | \$ | 1,118 | 17.1\% | 255,735 | \$ | 9,948 | 16.7\% | 686,768 | \$ | 26,715 |
| T. Rowe Price Equity Index 500 Fund | 41.7\% | 66,763 |  | 2,691 | 41.5\% | 600,146 |  | 24,186 | 39.6\% | 1,574,645 |  | 63,458 |
| T. Rowe Price International Equity Index Fund | 3.5\% | 14,075 |  | 227 | 3.5\% | 127,724 |  | 2,062 | 3.2\% | 324,865 |  | 5,243 |
| T. Rowe Price International |  |  |  |  |  |  |  |  |  |  |  |  |
| T. Rowe Price International Stock Fund | 3.5\% | 12,475 |  | 228 | 3.5\% | 112,389 |  | 2,053 | 3.5\% | 305,173 |  | 5,576 |
| T. Rowe Price Mid-Cap Growth Fund | 6.7\% | 7,042 |  | 435 | 6.8\% | 63,685 |  | 3,937 | 6.8\% | 176,083 |  | 10,886 |
| T. Rowe Price Mid-Cap Value Fund | 4.6\% | 10,472 |  | 293 | 4.6\% | 95,218 |  | 2,669 | 4.7\% | 273,073 |  | 7,654 |
| T. Rowe Price Short-Term Bond Fund | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 |
| T. Rowe Price Small-Cap Stock Fund | 8.7\% | 15,186 |  | 558 | 8.6\% | 136,186 |  | 5,002 | 8.6\% | 377,039 |  | 13,849 |
| T. Rowe Price Spectrum Income Fund | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 3.4\% | 445,845 |  | 5,417 |
| T. Rowe Price Summit Cash Reserves Fund | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 |
| T. Rowe Price Total Equity Market Index Fund | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 |
| T. Rowe Price Value Fund | 10.9\% | 23,579 |  | 700 | 11.3\% | 220,563 |  | 6,546 | 10.5\% | 566,725 |  | 16,820 |
| Total Investments at value | 100.0\% |  |  | 6,449 | 100.0\% |  |  | 58,190 | 100.0\% |  |  | 160,484 |
| Other Assets Less Liabilities | 0.0\% |  |  | 0 | 0.0\% |  |  | (13) | 0.0\% |  |  | (37) |
| NET ASSETS | 100.0\% |  | \$ | 6,449 | 100.0\% |  | \$ | 58,177 | 100.0\% |  | \$ | 160,447 |
| Composition of Net Assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Paid-in capital |  |  | \$ | 6,039 |  |  | \$ | 48,894 |  |  | \$ | 117,714 |
| Retained earnings |  |  | \$ |  |  |  | \$ | 9,283 |  |  | \$ | 42,733 |
| Units Outstanding |  |  |  | 533 |  |  |  | 3,616 |  |  |  | 9,247 |
| NET ASSET VALUE PER UNIT ${ }^{1}$ |  |  | \$ | 12.09 |  |  | \$ | 16.09 |  |  | \$ | 17.35 |
| Investments at cost |  |  | \$ | 6,088 |  |  | \$ | 50,814 |  |  | \$ | 125,595 |

[^0]

## SUPPLEMENTARY INFORMATION

## MARYLAND COLLEGE INVESTMENT PLAN

## Fiscal Year Ended June 30, 2007

Amounts in thousands, except net asset value per unit


[^1]| SHORT-TERM BOND PORTFOLIO |  |  | BALANCED PORTFOLIO |  |  |  | TOTAL EQUITY MARKET INDEX PORTFOLIO |  |  |  | Percent of Net Assets | TOTAL |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of Net Assets | Shares | Value | Percent of Net Assets | Shares |  | Value | Percent of Net Assets | Shares |  | Value |  | Shares |  | Value |
| 0.0\% | 0 | \$ 0 | 11.0\% | 358,217 | \$ | 13,935 | 0.0\% | 0 | \$ | 0 | 10.8\% | 3,980,521 | \$ | 154,842 |
| 0.0\% | 0 | 0 | 25.3\% | 792,978 |  | 31,957 | 0.0\% | 0 |  | 0 | 30.8\% | 10,964,197 |  | 441,858 |
| 0.0\% | 0 | 0 | 2.6\% | 201,319 |  | 3,249 | 0.0\% | 0 |  | 0 | 2.2\% | 1,965,577 |  | 31,724 |
| 0.0\% | 0 | 0 | 2.3\% | 152,051 |  | 2,955 | 0.0\% | 0 |  | 0 | 1.9\% | 1,437,209 |  | 27,926 |
| 0.0\% | 0 | 0 | 2.5\% | 173,459 |  | 3,169 | 0.0\% | 0 |  | 0 | 2.2\% | 1,743,481 |  | 31,853 |
| 0.0\% | 0 | 0 | 3.8\% | 79,040 |  | 4,886 | 0.0\% | 0 |  | 0 | 4.2\% | 974,950 |  | 60,271 |
| 0.0\% | 0 | 0 | 2.7\% | 120,267 |  | 3,371 | 0.0\% | 0 |  | 0 | 3.0\% | 1,525,683 |  | 42,764 |
| 100.0\% | 1,381,333 | 6,464 | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 8.2\% | 25,004,822 |  | 117,021 |
| 0.0\% | 0 | 0 | 4.7\% | 161,157 |  | 5,919 | 0.0\% | 0 |  | 0 | 4.9\% | 1,922,097 |  | 70,599 |
| 0.0\% | 0 | 0 | 37.7\% | 3,919,854 |  | 47,626 | 0.0\% | 0 |  | 0 | 23.6\% | 27,782,220 |  | 337,554 |
| 0.0\% | 0 | 0 | 0.0\% | 0 |  | 0 | 0.0\% | 0 |  | 0 | 0.6\% | 8,263,949 |  | 8,264 |
| 0.0\% | 0 | 0 | 0.0\% | 0 |  | 0 | 100.0\% | 523,032 |  | 8,599 | 0.6\% | 523,032 |  | 8,599 |
| 0.0\% | 0 | 0 | 7.4\% | 315,191 |  | 9,355 | 0.0\% | 0 |  | 0 | 7.0\% | 3,369,843 |  | 100,017 |
| 100.0\% |  | 6,464 | 100.0\% |  |  | 126,422 | 100.0\% |  |  | 8,599 | 100\% |  |  | 1,433,292 |
| 0.0\% |  | (2) | 0.0\% |  |  | (33) | 0.0\% |  |  | (2) | 0.0\% |  |  | (331) |
| 100.0\% |  | \$ 6,462 | 100.0\% |  |  | 126,389 | 100.0\% |  | \$ | 8,597 | 100.0\% |  |  | 1,432,961 |
|  |  | \$ 6,095 |  |  |  | 93,226 |  |  | \$ | 7,852 |  |  |  | 1,079,822 |
|  |  | \$ 367 |  |  |  | 33,163 |  |  | \$ | 745 |  |  |  | 353,139 |
|  |  | 593 |  |  |  | 7,329 |  |  |  | 718 |  |  |  | 87,761 |
|  |  | \$ 10.90 |  |  |  | 17.24 |  |  |  | 11.97 |  |  |  |  |
| \$ 6,511 |  |  | \$ 103,322 |  |  |  | \$ 7,884 |  |  |  |  |  |  | 1,180,551 |

## SUPPLEMENTARY INFORMATION

## MARYLAND COLLEGE INVESTMENT PLAN

Fiscal Year Ended June 30, 2007
Amounts in thousands

| Statements of Operations and |
| :--- | :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| Changes in Net Assets |


| PORTFOLIO <br> 2009 | PORTFOLIO <br> FOR COLLEGE | BOND AND |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME PORTFOLIO |  |  |$\quad$| EQUITY |
| :---: |
| PORTFOLIO |$\quad$| SHORT-TERM |
| :---: |
| BOND PORTFOLIO | | BALANCED |
| :---: |
| PORTFOLIO | | TOTAL EQUITY |
| :---: |
| MARKET INDEX |
| PORTFOLIO |$\quad$| TOTAL |
| :---: |


| \$ | 4,432 | \$ | 3,800 | \$ 1,480 | \$ 1,914 | \$ 238 | \$ 2,621 | \$ 43 | \$ 27,349 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 349 |  | 276 | 89 | 504 | 15 | 303 | 12 | 3,388 |
|  | 197 |  | 206 | 85 | 319 | 14 | 224 | 18 | 2,455 |
|  | (197) |  | (206) | (85) | (319) | (14) | (224) | (18) | $(2,455)$ |
|  | 349 |  | 276 | 89 | 504 | 15 | 303 | 12 | 3,388 |
|  | 4,083 |  | 3,524 | 1,391 | 1,410 | 223 | 2,318 | 31 | 23,961 |
|  | 126 |  | 85 | (20) | 1,319 | (8) | 635 | (1) | 7,794 |
|  | 842 |  | 0 | 237 | 3,536 | 0 | 1,687 | 0 | 17,641 |
|  | 968 |  | 85 | 217 | 4,855 | (8) | 2,322 | (1) | 25,435 |
|  | 8,839 |  | 4,145 | 1,164 | 28,084 | 43 | 11,806 | 715 | 134,980 |
|  | 9,807 |  | 4,230 | 1,381 | 32,939 | 35 | 14,128 | 714 | 160,415 |
|  | 13,890 |  | 7,754 | 2,772 | 34,349 | 258 | 16,446 | 745 | 184,376 |
|  | 26,138 |  | 23,635 | 7,527 | 41,464 | 3,663 | 27,616 | 8,125 | 319,831 |
|  | $(8,043)$ |  | $(27,692)$ | $(5,374)$ | $(14,062)$ | $(1,760)$ | $(10,556)$ | (373) | $(92,001)$ |
|  | 18,095 |  | $(4,057)$ | 2,153 | 27,402 | 1,903 | 17,060 | 7,752 | 227,830 |
|  | 31,985 |  | 3,697 | 4,925 | 61,751 | 2,161 | 33,506 | 8,497 | 412,206 |
|  | 108,619 |  | 100,273 | 29,750 | 151,872 | 4,301 | 92,883 | 100 | 1,020,755 |
| \$ | 140,604 |  | 103,970 | \$ 34,675 | \$ 213,623 | \$ 6,462 | \$ 126,389 | \$ 8,597 | \$ 1,432,961 |
|  | 7,685 |  | 8,116 | 2,004 | 10,577 | 414 | 6,282 | 10 |  |
|  | 1,726 |  | 1,829 | 475 | 2,601 | 344 | 1,708 | 742 |  |
|  | (534) |  | $(2,164)$ | (344) | (900) | (165) | (661) | (34) |  |
|  | 8,877 |  | 7,781 | 2,135 | 12,278 | 593 | 7,329 | 718 |  |

## SUPPLEMENTARY INFORMATION

## MARYLAND COLLEGE INVESTMENT PLAN

## Fiscal Year Ended June 30, 2007

Amounts in thousands, except net asset value per unit

|  | PORTFOLIO 2027 | PORTFOLIO <br> 2024 |  | PORTFOLIO$2021$ |  | PORTFOLIO$2018$ |  | PORTFOLIO <br> 2015 |  | $\begin{aligned} & \text { PORTFOLIO } \\ & 2012 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Asset Value ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Beginning of period | \$ 10.00 | \$ | 13.29 | \$ | 14.35 | \$ | 14.17 | \$ | 14.05 | \$ | 14.15 |
| Investment activities ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net investment income ${ }^{3}$ | 0.09 |  | 0.12 |  | 0.13 |  | 0.21 |  | 0.30 |  | 0.41 |
| Net realized and unrealized gain (loss) | 2.00 |  | 2.68 |  | 2.87 |  | 2.52 |  | 2.14 |  | 1.69 |
| Total from investment activities | 2.09 |  | 2.80 |  | 3.00 |  | 2.73 |  | 2.44 |  | 2.10 |
| Net Asset Value ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| End of period | \$ 12.09 | \$ | 16.09 | \$ | 17.35 | \$ | 16.90 | \$ | 16.49 | \$ | 16.25 |
| RATIOS |  |  |  |  |  |  |  |  |  |  |  |
| Total Return | 20.90\% |  | 21.07\% |  | 20.91\% |  | 19.27\% |  | 17.37\% |  | 14.84\% |
| Ratio of expenses to average net assets | 0.28\% |  | 0.28\% |  | 0.28\% |  | 0.28\% |  | 0.28\% |  | 0.28\% |
| Ratio of net investment income to average net assets | 0.79\% |  | 0.80\% |  | 0.84\% |  | 1.33\% |  | 1.93\% |  | 2.64\% |
| Portfolio turnover rate | 10.1 \% |  | 4.0 \% |  | 7.6 \% |  | 7.8 \% |  | 9.6 \% |  | 9.8 \% |
| SUPPLEMENTAL INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Weighted-average expense ratio of the Underlying Mutual Funds in which each Portfolio invests ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |
| Effective expense ratio | 0.90\% |  | 0.90\% |  | 0.91\% |  | 0.92\% |  | 0.92\% |  | 0.91\% |
| Net assets, end of period | \$ 6,449 |  | 58,177 |  | 60,447 |  | 98,053 |  | 92,182 |  | 83,333 |

[^2]For a unit outstanding throughout the period


NOTES
COLLEGE SAVINGS
217 East Redwood Street
217 East Redwood Street
Suite 1350
Suite 1350
Baltimore,
Baltimore, MD 21202
Save here. Go anywhere.
Address Service Requested


[^0]:    The net asset value per unit (NAV) is calculated at the close of the New York Stock Exchange on each day the exchange is open for business. Each Portfolio's NAV is computed by dividing the value of its assets by the number of Portfolio units outstanding. A Portfolio's investments in the Underlying Mutual Funds are valued at each Underlying Mutual Fund's closing net asset value per share on the date of the valuation.

[^1]:    ${ }^{1}$ The net asset value per unit (NAV) is calculated at the close of the New York Stock Exchange on each day the exchange is open for business Each Portfolio's NAV is computed by dividing the value of its assets by the number of Portfolio units outstanding. A Portfolio's investments in the Underlying Mutual Funds are valued at each Underlying Mutual Fund's closing net asset value per share on the date of the valuation.

[^2]:    ${ }^{1}$ The net asset value per unit (NAV) is calculated at the close of the New York Stock Exchange on each day the exchange is open for business. Each Portfolio's NAV is computed by dividing the value of its net assets by the number of Portfolio units outstanding. A Portfolio's investments in the Underlying Mutual Funds are valued at each Underlying Mutual Fund's closing net asset value per share on the date of the valuation.
    ${ }^{2}$ Per unit amounts were calculated based on average units outstanding during the fiscal year.
    ${ }^{3}$ Recognition of the Portfolios' net investment income is affected by the timing of dividend declarations by the Underlying Mutual Funds in which the Portfolios invest.
    ${ }^{4}$ Ratios reflect the activity of each Portfolio, and do not include the activity of the Underlying Mutual Funds in which each Portfolio invests.
    ${ }^{5}$ Reflects the indirect expense impact to the Portfolio from its investment(s) in the Underlying Mutual Funds, based on the actual expense ratio of each Underlying Mutual Fund weighted for the Portfolio's relative average investment therein.

